

JFE Group

Financial Results in First Half of Fiscal Year 2015 ending March 31, 2016

JFE Holdings, Inc. October, 2015



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- Dividends
- Establishment of Basic Policy on Corporate Governance

This presentation material is for information and discussion purpose only.

Any statements in the presentation which are not historical facts are future projections based on certain assumptions and currently available information. Please note that actual performance may vary significantly due to various factors



Consolidated Results in First Half of Fiscal 2015 (April 1 to September 30, 2015)





Financial Results of First Half of Fiscal 2015

	FY2014	FY2015
	1H (Apr-Sep)	1H (Apr-Sep)
Net Sales	1,848.0	1,713.2
Operating Income	82.1	49.4
Non-operating Income	9.8	(1.0)
Ordinary Income	91.9	48.3
Extraordinary Profit (Loss)	(7.1)	-
Income before Income Taxes and Minority Interests	84.8	48.3
Tax Expense and Profit Attributable to Non-controlling Interests	(32.5)	(18.4)
Profit Attributable to Owners of Parent	52.3	29.9

Change
(134.8)
(32.7)
(10.8)
(43.6)
7.1
(36.5)
14.1
(22.4)



Financial Results of First Half of Fiscal 2015 (by Segment)

	FY2014	FY2015	Change
	1H (Apr-Sep)	1H (Apr-Sep)	Change
Steel Business	1,424.1	1,246.0	(178.1)
Engineering Business	144.6	153.5	8.9
Trading Business	946.2	914.5	(31.7)
Adjustments	(667.0)	(601.0)	66.0
Net Sales	1,848.0	1,713.2	(134.8)
Steel Business	77.6	38.6	(39.0)
Engineering Business	0.6	(0)	(0.6)
Trading Business	11.4	9.8	(1.6)
Adjustments	2.2	(0)	(2.2)
Ordinary Income (Loss)	91.9	48.3	(43.6)



Financial Results of First Half of Fiscal 2015 (by Segment)

		FY2015 1H (Apr-Sep)			
		Previous Forecasts		Actual Results	Change
	Steel Business	1,260.0		1,246.0	(14.0)
	Engineering Business	160.0		153.5	(6.5)
	Trading Business	980.0		914.5	(65.5)
	Adjustments	(600.0)		(601.0)	(1.0)
N	et Sales	1,800.0		1,713.2	(86.8)
	Steel Business	38.0		38.6	0.6
	Engineering Business	1.0		(0)	(1.0)
	Trading Business	9.5		9.8	0.3
	Adjustments	1.5		(0)	(1.5)
C	ordinary Income (Loss)	50.0		48.3	(1.7)



Forecasts of Consolidated Financial Results in Fiscal 2015 (April 1, 2015 to March 31, 2016)



Current Business Environment

□Domestic Business Environment

- ➤ Domestic steel demand remains steady overall
- ➤Inventory adjustment is proceeding but need to watch the situation
 - ◆Manufacturing Sector
 - •Auto: expect demand increase in 2H of fiscal 2015
 - Shipbuilding: remain high level since last year
 - Construction Machinery: remain low level due to economic slowdowns in resource-rich countries
 - ◆Civil & Construction Sector

 Demand for steel frame remains strong. Big construction projects are delayed, but will be started after the turn of the year

Overseas Business Environment

- Continuing to weaken steel prices in overseas market longer than anticipated due to export drive by China and increased protectionism
- ➤ Slower pace of auto production growth in ASEAN countries
- ➤ Prolonged decline of energy price



Financial Forecasts and Business

□Forecasts of Financial Results in Fiscal 2015

Revise down the consolidated forecast of financial results in Fiscal 2015 under the current business environment

New forecasts of Ordinary income: 100 billion yen

Previous forecasts (announced on July 30, 2015): 200 billion yen

Current Business Activities

Under the harsh business conditions, JFE strive to strengthen its profit base by steadily implementing measures specified in the fifth mediumterm business plan by means of securing additional financial sources including asset sales

- ◆ Domestic: Further strengthen the manufacturing base in Japan with stable production and reduce costs
- Overseas: Strengthen business in prioritized field especially in auto sector and pursue growth investment from a middle- & long-term perspective



Financial Forecasts for Fiscal 2015

		Forecast , 2015)	Updated (Oct. 29		Change	Change
	1H	Full year	1H (A)	Full year	1H	Full year
Net Sales	1,800.0		1,713.2	3,660.0	(86.8)	
Operating Income	45.0		49.4	120.0	4.4	
Non-operating Income	5.0		(1.0)	(20.0)	(6.0)	
Ordinary Income	50.0	200.0	48.3	100.0	(1.7)	(100.0)
Extraordinary Profit (Loss)	-		-	0	-	
Income before Income Taxes and Minority Interests	50.0		48.3	100.0	(1.7)	
Tax Expense and Profit Attributable to Non-controlling Interests	(20.0)		(18.4)	(50.0)	1.6	
Profit Attributable to Owners of Parent	30.0		29.9	50.0	(0.1)	
ROS(*)	2.8%		2.8%	2.7%		

^{*}Return on Sales: Ordinary Income / Net Sales



Financial Forecasts for Fiscal 2015

	FY20	14 (A)	FY20	15 (F)	Change	Change
	1H	Full year	1H (A)	Full year	1H	Full year
Net Sales	1,848.0	3,850.3	1,713.2	3,660.0	(134.8)	(190.3)
Operating Income	82.1	222.5	49.4	120.0	(32.7)	(102.5)
Non-operating Income	9.8	8.4	(1.0)	(20.0)	(10.8)	(28.4)
Ordinary Income	91.9	231.0	48.3	100.0	(43.6)	(131.0)
Extraordinary Profit (Loss)	(7.1)	(4.3)	-	0	7.1	4.3
Income before Income Taxes and Minority Interests	84.8	226.6	48.3	100.0	(36.5)	(126.6)
Tax Expense and Profit Attributable to Non-controlling Interests	(32.5)	(87.3)	(18.4)	(50.0)	14.1	37.3
Profit Attributable to Owners of Parent	52.3	139.3	29.9	50.0	(22.4)	(89.3)
ROS(*)	5.0%	6.0%	2.8%	2.7%	(2.2%)	(3.3%)

^{*}Return on Sales: Ordinary Income / Net Sales



Financial Forecasts for Fiscal 2015 (by Segment)

		FY2014		FY2015 (F)	
		1H	Full year	1H (A) Full year	
	Steel Business	1,424.1	2,873.8	1,246.0	2,550.0
	Engineering Business	144.6	367.3	153.5	400.0
	Trading Business	946.2	1,934.4	914.5	1,920.0
	Adjustments	(667.0)	(1,325.3)	(601.0)	(1,210.0)
1	Net Sales	1,848.0	3,850.3	1,713.2	3,660.0
	Steel Business	77.6	188.5	38.6	60.0
	Engineering Business	0.6	18.0	(0)	20.0
	Trading Business	11.4	24.6	9.8	20.0
	Adjustments	2.2	(0.2)	(0)	0
(Ordinary Income	91.9	231.0	48.3	100.0

Change
Full year
(323.8)
32.7
(14.4)
115.3
(190.3)
(128.5)
2.0
(4.6)
0.2
(131.0)



JFE Steel Financial Results in First Quarter of Fiscal Year 2015



Production and Shipment

(million tons)

■ Crude Steel Production and Shipment (non-consolidated basis)

	FY2014	FY2014
	1H	Full year
	Α	
Crude Steel	14.50	28.44
Shipment	13.04	26.07

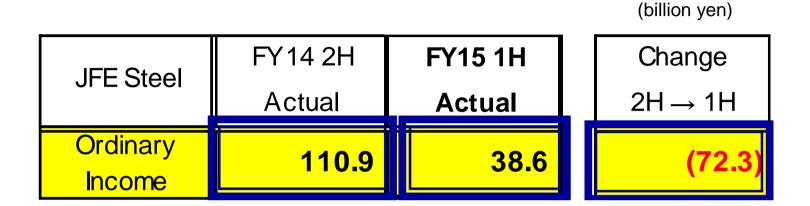
FY2015
1H (A)
В
13.45
12.37

Change
В-А
(1.05)
(0.67)

■ Crude Steel Production (consolidated basis)



JFE Steel 72.3 Billion Yen decrease in JFE Steel's Ordinary Income (FY14 2H vs. FY15 1H)



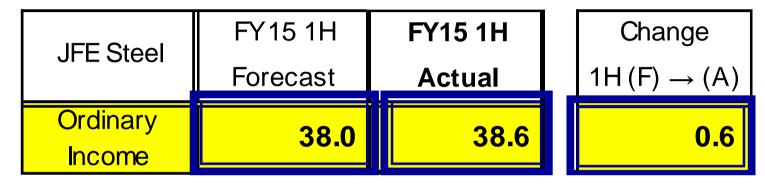
- Cost reduction + 8.0
- Sales and Raw materials 45.0 □ Decline in sales volume, export sales price etc.
- Inventory valuation 25.0
- Others 10.3

TOTAL -72.3



JFE Steel 0.6 Billion Yen increase in JFE Steel's Ordinary Income (FY15 1H (Forecast) vs. FY15 1H (Actual))

(billion yen)



- Cost reduction 2.0
- Inventory valuation 5.0
- Others + 7.6

TOTAL + 0.6

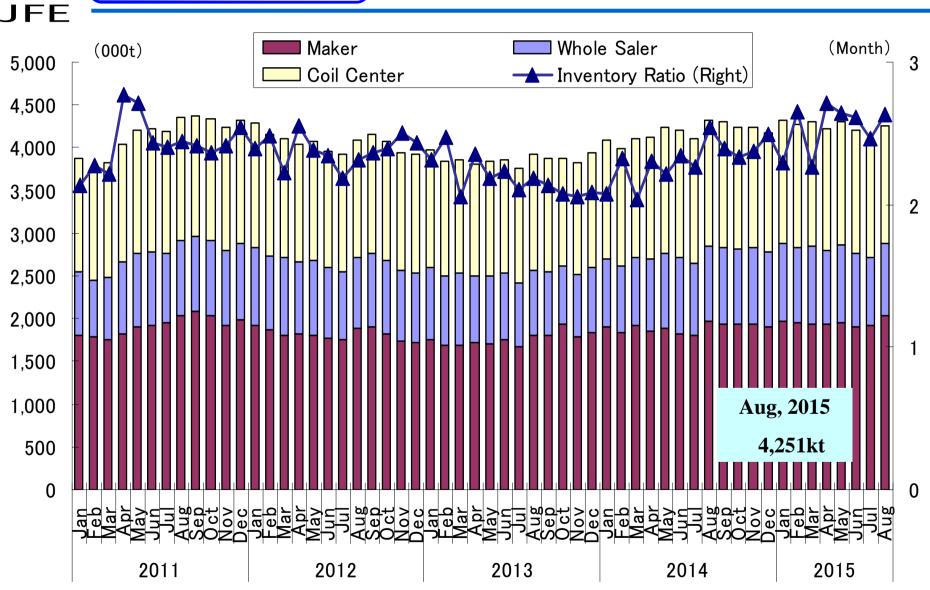


JFE Steel Financial Forecasts for Fiscal 2015

JFE Steel



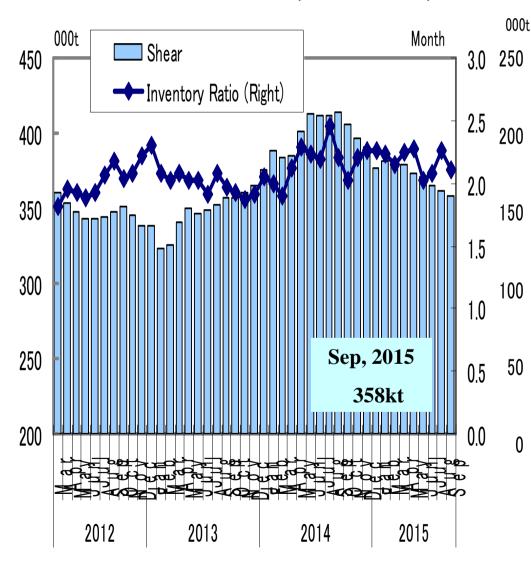
Combined Inventories of HR, CR and Coated Steel Sheet



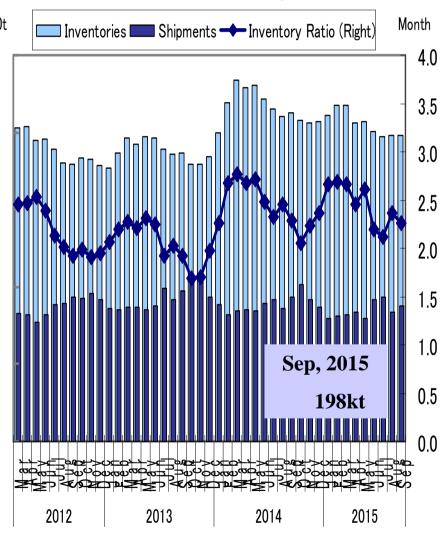


JFE Steel Inventories of Plate (Plate Shear) and Wide Flange Shapes

Inventories of Plate (Plate Shear)



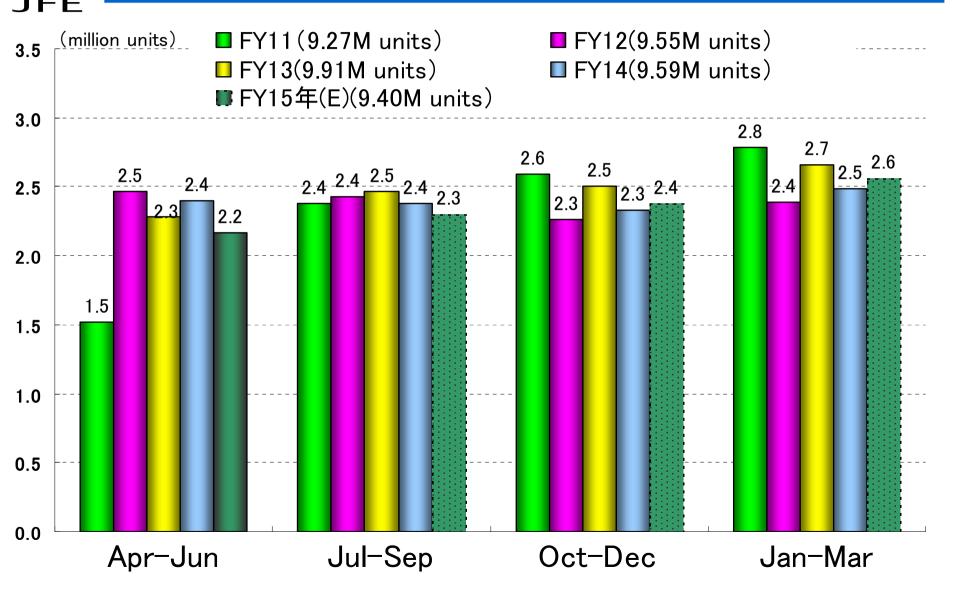
Inventories of Wide Flange Shapes





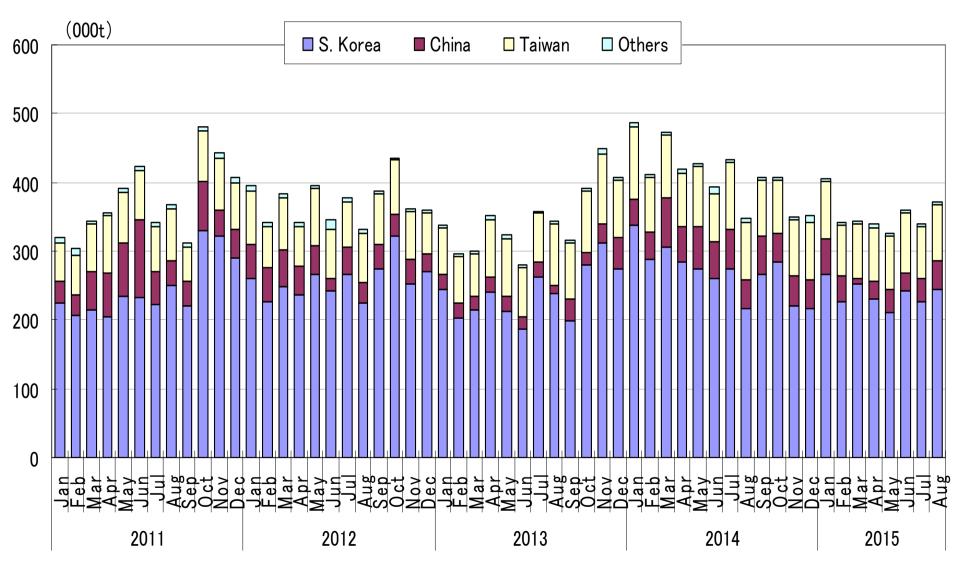
JFE Steel

Outlook for Domestic Auto Production



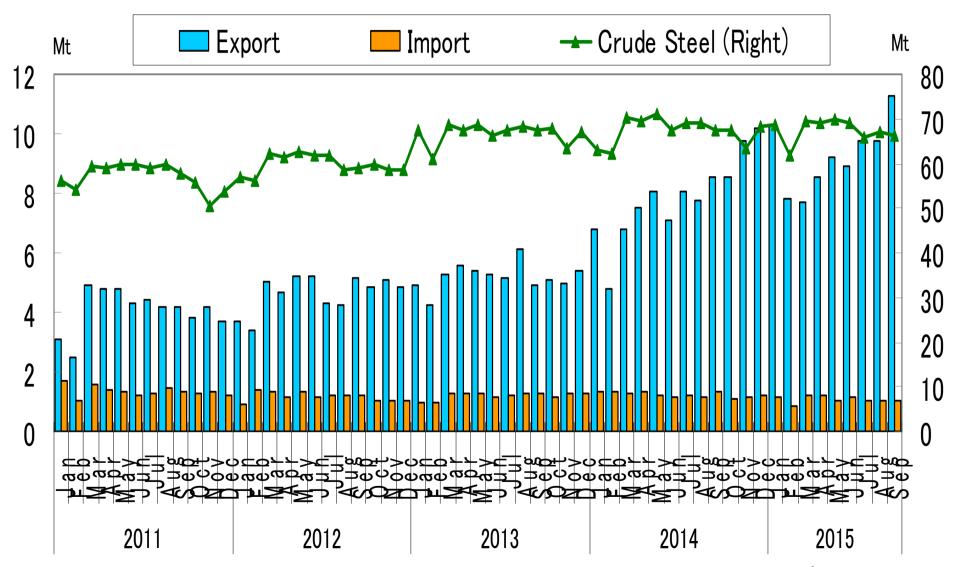


Trend of Import Steel (Ordinary Steel)





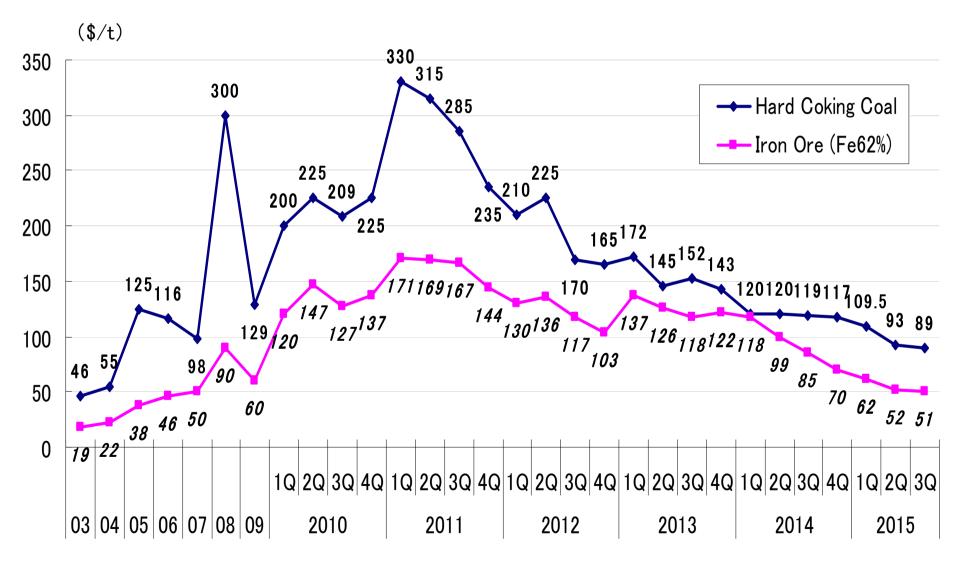
Crude Steel & Im/Export, China





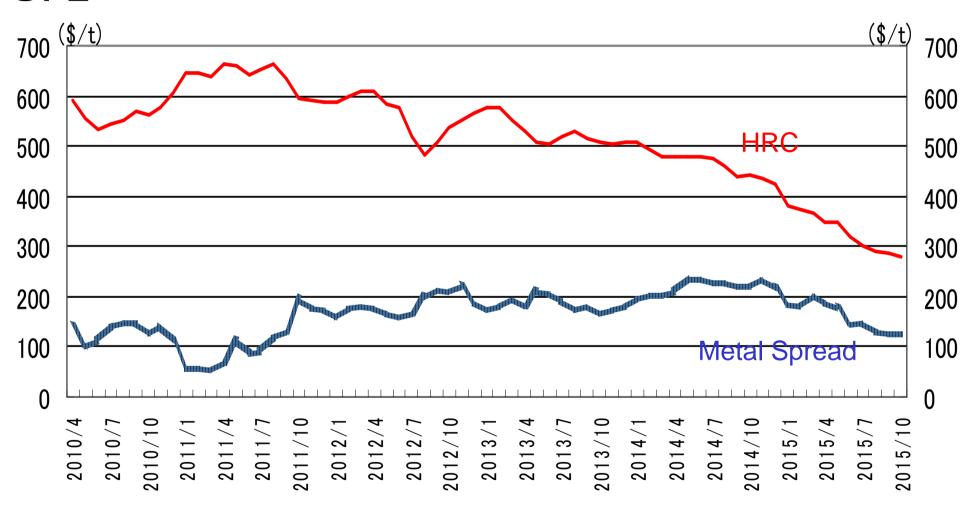
Raw Materials

Raw Materials Price





Metal Spread Trend (Chinese Spot basis)



Metal Spread = HRC Price - Raw Materials Cost

*HRC Price: Chinese Spot basis

Raw Materials Cost: Calculated from market price of Iron Ore and Hard Coking Coal



Production and Shipment Forecasts

(million tons)

Crude Steel Production and Shipment (non-consolidated basis)

	FY2014	FY2015		
		1Q	2Q	1H
	(Actual)	(Actual)	(Actual)	(Actual)
Crude Steel	28.44	6.54	6.91	13.45
Shipment	26.07	5.98	6.39	12.37
ASP (000yen/t)	77.1	73.5	68.8	71.0
Exchange Rate (yen/\$)	109.2	121.0	122.6	121.8

Full year 27.7

Crude Steel Production (consolidated basis)

Crude Steel	31.04	7.19	7.50	14.69
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Financial Forecasts for FY2015 of JFE Steel

(billion yen)

JFE Steel

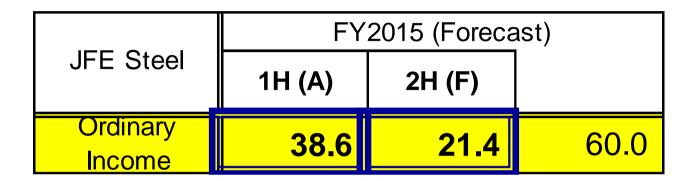
		FY2014		FY2015			Change
JFE Steel	1H	2H		1H	2H		2014
	(A)	(A)		(A)	(F)		→ 2015
Net Sales	1,424.1	1,449.7	2,873.8	1,246.0	1,304.0	2,550.0	(323.8)
Ordinary Income	77.6	110.9	188.5	38.6	21.4	60.0	(128.5)
ROS	5.4%	7.6%	6.6%	3.1%	1.6%	2.4%	-4.2%

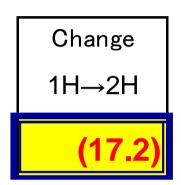


17.2 Billion Yen decrease in JFE Steel's Ordinary Income (FY15 1H (Actual) vs. 2H (Forecast))

(billion yen)

JFE Steel





- Cost reduction + 9.0
- Sales and Raw materials 10.0 □ Decline in export sales price etc.
- Inventory valuation + 15.0
- Others

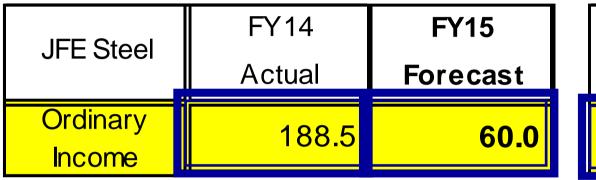
 31.2 □ Decrease in profit of subsidiary Companies, increase in depreciation cost etc.

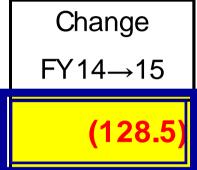
TOTAL - 17. 2



JFE Steel 128.5 Billion Yen decrease in JFE Steel's Ordinary Income (FY14 (Actual) vs. FY15 (Forecast))

(billion yen)





Cost reduction

- + 35.0
- Sales and Raw materials
- **−105**. 0 □

Decline in sales volume, product mix and export sales price etc.

- Inventory valuation
- **30.0**

Others

− 28.5 🖒

Decrease in profit of subsidiary companies. Increase in depreciation, asset disposal, labor and outsourcing costs

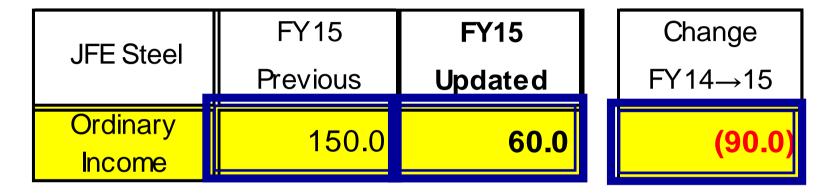
TOTAL

-128.5



JFE Steel 90.0 Billion Yen decrease in JFE Steel's Ordinary Income (FY15 (Previous Forecast) vs. FY15 (Updated Forecast))

(billion yen)



- Cost reduction 5.0 Accelerating intensive maintenance work
- Sales and Raw materials 50.0 🖒

Decline in sales volume, product mix and export sales price etc.

- Inventory valuation 15.0
- Others 20.0

TOTAL -90.0



Progress of the fifth medium-term (FY2015-17) business plan (domestic)

Further strengthen the manufacturing base in Japan with stable production and reduce costs

- □ Domestic capital investments of 650 billion yen during the three years [Progress of major capital investments]
 - Renovation of the coke oven
 - ◆Kurashiki 3CO (to be operational in the 2nd half of FY2015)
 - ◆Chiba 6A (to be operational in the 2nd half of FY 2016)
 - ◆Kurashiki 2CO (to be operational in the 1st half of FY2017)
 - Renewal of the energy related facilities
 - ◆Self-power generator in Chiba-west (started operation in July, 2015) etc.

Accumulative cost reductions of 110 billion yen over the three years mainly achieved by investment effects from capital investments

- ☐ Strengthen the manufacturing base
 - Intensive maintenance of the manufacturing facilities
 - ◆ Accelerating maintenance work under the current low operational rate
 - Strengthen subsidiaries functioning maintenance and renewal
 - ◆Integration of JFE Mechanical and JFE Electrical & Control Systems



Progress of the fifth medium-term (FY2015-17) business plan (overseas)

- •Strengthen business in prioritized field especially in auto sector
- •Pursue growth investment from a middle- & long-term perspective
- Expanding the supplying base of automotive steel
 - GJSS (China), JSGT (Thailand), JSW (India): continuous efforts to increase profits and sales volume
 - JSGI (Indonesia): to start operation of new CGL in March, 2016
 - GJSS, JSGT: promote local production of ultra high-tensile steel sheet
 - JJP (China): started operation in July, 2015
- ☐ Have a share in Vietnam's first integrated steelworks project (FHS)
 - To sell FHS's products as JFE Brand by leveraging JFE's high-level technical support and good customer base together with FHS's cost advantage produced locally in Vietnam
 - To sell a certain amount of the products independent of the share holding ratio of 5%
 - To improve JFE's product mix to high-grade steel by switching supply source of commodity-like products sold to our allied steelmakers from JFE in Japan to FHS



JFE Engineering Financial Forecasts for Fiscal Year 2015



Financial Forecast for FY2015 of JFE Engineering

(billion yen)

	FY2015(previous)		FY2015(updated)		Change	Change
	1H	Full year	1H(A)	Full year	1H	Full year
Orders	200.0		197.2	450.0	(2.8)	
Net Sales	160.0		153.5	400.0	(6.5)	
Ordinary Income	1.0	20.0	(0)	20.0	(1.0)	0

[Change]

(FY2015 1H of previous forecast to the result)

-Net Sales: −6.5

-Ordinary Income: -1.0

Difference in product mix of sales

(FY2015 Full year of previous forecast to updated forecast)

-Ordinary Income: 0





Financial Forecast for FY2015 of JFE Engineering

(billion yen)

	FY2014(A)		FY2015 (F)		Change	Change
	1H	Full year	1H(A)	Full year	1H	Full year
Orders	214.8	459.5	197.2	450.0	(17.6)	(9.5)
Net Sales	144.6	367.3	153.5	400.0	8.9	32.7
Ordinary Income	0.6	18.0	(0)	20.0	(0.6)	2.0

[Change]

(FY2014 Full year to FY2015 Full year)

-Orders: -9.5 Decrease in waste disposal operations related to disaster in Fukushima etc.

-Net Sales: +15.4 Increase in orders

-Ordinary Income: +0.4 Increase in net sales



Classification of placed orders

Category	FY2014	FY2015	Change	Main Orders (FY2015 1H)			
	(Actual)	(Estimate)					
Environment, Energy	345.2	330.0	(15.2)	- Construction of gas pipelines for JAPEX between Souma City and Iwanuma City			
				- 9 Solar power stations			
Steel Structure, Industrial Machinery etc.	114.2	120.0	5.8	 Construction of Otakirigawa bridge in Joushinetsu motorway Hybrid seawall for Okawa-Kesennuma Port in Miyagi Pref. Construction of a factory of feed for JA in Kurashiki City Construction and setting up a crane for containers in Tokyo-Bay Install of Ballast water management system, "Ballast Ace", for 79 ships 			
Total	459.5	450.0	(9.5)				



Receiveing Order for First Waste Incineration Power Plant in Myanmar

-Use of Joint Crediting Mechanism (JCM *) for Reduction of CO2 Emissions -

In Myanmar, construction of appropriate treatment facilities which can respond to the increasing volume of waste accompanying rapid economic development is an urgent challenge.



First Waste Incineration Power Plant in Myanmar

- Supplementing inadequate supply of electric power (5,200 MWh/year)
- Reducing CO2 emissions (about 2,400 t-CO2/year)

[Outline of Facility]

- 1. Client: Yangon City, Republic of the Union of Myanmar
- 2. Capacity: 60 tons/day x 1 unit
- 3. Location: Shwe Pyi Thar Industrial Zone, Yangon City, Myanmar.
- 4. Power Generation: 700kW

(The plant will be operated by Yangon City after its completion in 2017)

FY2014	FY2015	FY2016	FY2017
FS	Procurment	t & Constructing	Supporting the operation

^{*} JCM is a system which makes it possible to achieve Japan's emission reduction target through reductions of greenhouse gas (GHG) emissions in developing nations that are realized by dissemination of outstanding Japanese environmental technologies to those nations.

JFE Engineering is supplying a wide range of products and technologies, such as bridges, waterworks and wastewater treatment plants in Myanmar, beginning with this project, thereby contributing to the economic development of that country.



JFE Shoji Financial Forecasts for Fiscal Year 2015



Financial Forecasts for FY2015 of JFE Shoji

(billion yen)

	FY2015 (Previous forecast)			2015 I forecast)	Change	Change
	1H	Full year	1H (A)	Full year	1H	Full year
Net Sales	980.0		914.5	1,920.0	(65.5)	
Ordinary Income	9.5	23.0	9.8	20.0	0.3	(3.0)



Financial Forecasts for FY2015 of JFE Shoji

(billion yen)

	FY2014(A)		FY20	15 (F)	Change
	1H	Full year	1H (A)	Full year	Full year
Net Sales	946.2	1,934.4	914.5	1,920.0	(14.4)
Ordinary Income	11.4	24.6	9.8	20.0	(4.6)



Net Sales of JFE Shoji (by Segment)

(billion yen)		FY2014 (A)		FY2015 (F)		Change	
Domestic Business		1,007		977		(30)	
Overseas Export		453	744	450	750	(3)	0
Business	Foreign Operation	291	7 44	302	752	11	8
Raw Materials, Equipment etc.		183		191		8	
TOTAL		1,9	934	1,920		(14)	



JFE Holdings Financial Forecasts for Fiscal Year 2015



Financial Forecasts for Fiscal 2015

(billion yen)

	FY2014 (A)		FY2015 (F)		Change	Change
	1H	Full year	1H (A)	Full year	1H	Full year
Net Sales	1,848.0	3,850.3	1,713.2	3,660.0	(134.8)	(190.3)
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Income before Income Taxes and Minority Interests	84.8	226.6	48.3	100.0	(36.5)	(126.6)
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ROS(*)	5.0%	6.0%	2.8%	2.7%	(2.2%)	(3.3%)



Underlying Profit before One-off Effects

(Billion yen)

			(Billion y 311)
	FY2013	FY2014	FY2015
	Actual	Actual	Estimate
Net Sales	3,666.8	3,850.3	3,660.0
Ordinary Income	173.6	231.0	100.0
ROS (*)	4.7%	6.0%	2.7%
One-off Effects	15	(32)	(60)
Lie ie ie ie Des Co	1		
Underlying Profit before One-off Effects	160	260	160
ROS (*)	4.4%	6.8%	4.4%



Cash Flow Estimate of FY2015

(billion yen)

Source		Usage
Net Income		Dividends etc.
	50	40
		Capex, Investments
Depreciation		230
	180	
Asset Sales		
	100	
		Repayment of debt
		60

To secure financial sources by asset sales of 100 billion yen including sale of investment securities

(End FY2015)

Debt Outstanding	1,440 billion yen
D/E Ratio	57.7%

D/E Ratio = Debt Outstanding / Shareholders' Equity

For debt having a capital component, 75% of the 300 billion yen issue price is deemed to be capital, as assessed by rating agencies.



Dividends



■ JFE Holdings' board of directors has decided to pay an interim dividend of 20 yen per share.

The year-end dividend will be decided once actual performance becomes clearer.



Establishment of Basic Policy on Corporate Governance





Establishment of JFE Holdings, Inc. Basic Policy on Corporate Governance

Objectives of establishment

JFE Holdings, Inc. (the "Company"), based on the intent and the spirit of Corporate Governance Code, has established the Policy with the aim of promoting sustainable growth of the Company and the JFE Group and medium to long-term corporate value, and achieving and hence further enhancing the best corporate governance.

The Company has disclosed the Policy and the "Corporate Governance Report" which has submitted to the Tokyo Stock Exchange on its corporate website.

Structure

- 1. General Provisions
- 2. Relationship with Stakeholders
- 3. Appropriate Information Disclosure
- 4. The Company's Corporate Governance System



Establishment of JFE Holdings, Inc. Basic Policy on Corporate Governance

The main points of the Basic Policy

1. Establishment of Consultation Committee

The Company establishes the Nomination Committee and Remuneration Committee which act as an advisory body of the Board of Directors to ensure fair, objective and transparent personnel affairs and remuneration of the Board of Directors.

2. Standards for Independence of Outside Directors/Audit & Supervisory Board Members

The Company establishes the standards for independence of outside directors and outside audit & supervisory board members.

3. Analysis and Evaluation the effectiveness of the Board of Directors

To enhance the effectiveness of the Board of Directors, the members are discussing the result of self-evaluation by all members.

4. Basic policy on strategic holdings and exercise of voting rights as to strategic holdings

The Company establishes Basic policy on its operating companies' strategic holdings, regularly reviewing the significance of major strategic holdings, and the exercise of voting rights of strategic holdings.



Appendix



Main Financial Data

(Forecast)										
	FY03	FY07	FY08	FY09	FY10	FY11	FY12	FY13	FY14	FY15
Ordinary Income (Bn. Yen)	218.3	502.9	400.5	69.2	165.8	52.9	52.2	173.6	231.0	100.0
ROS ※1	8.8%	14.2%	10.2%	2.4%	5.2%	1.7%	1.6%	4.7%	6.0%	2.7%
ROE ※2	15.9%	17.5%	13.7%	3.3%	4.1%	-2.6%	2.7%	6.3%	7.7%	2.6%
ROA ※3	6.5%	13.0%	10.0%	2.2%	4.6%	1.7%	1.6%	4.5%	5.5%	2.5%
Debt Outstanding	1,837	1,282	1,769	1,468	1,496	1,594	1,596	1,534	1,501	1,440
D/E Ratio ¾4	246.2%	61.4%	98.9%	75.5%	76.5%	83.5%	76.9%	67.9%	59.0%	57.7%
Net Income (yen/share)	185.8	450.5	355.6	86.3	110.7	-68.7	71.2	177.4	241.6	86.7
Dividend (yen/share)	30	120	90	20	35	20	20	40	60	※ 20
Pay-out Ratio	16.1%	26.6%	25.3%	23.2%	31.6%	_	28.1%	22.5%	24.8%	_

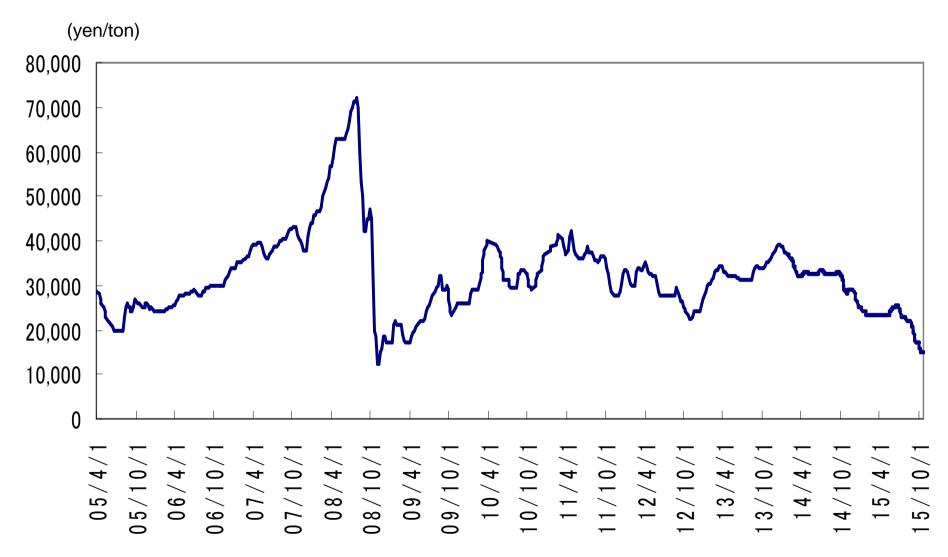
(X) Interim

³ ROA = Ordinary income before interest expense / Total assets (average),

^{**4} D/E ratio = Debt outstanding / Shareholders' equity. For debt having a capital component, 75% of the 300 billion yen issue price is deemed to be capital, as assessed by rating agencies.

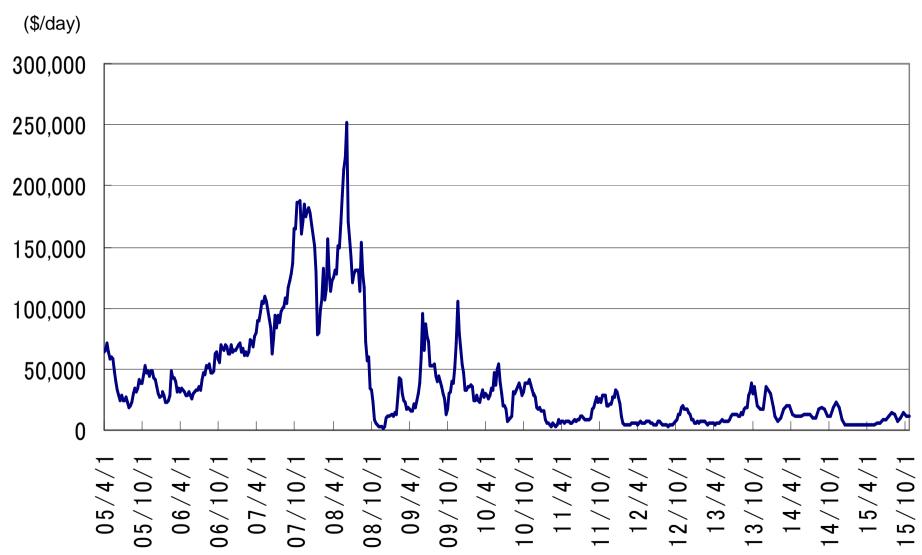


Raw Materials Trend of Scrap Price





Raw Materials Trend of Spot Bulker Price



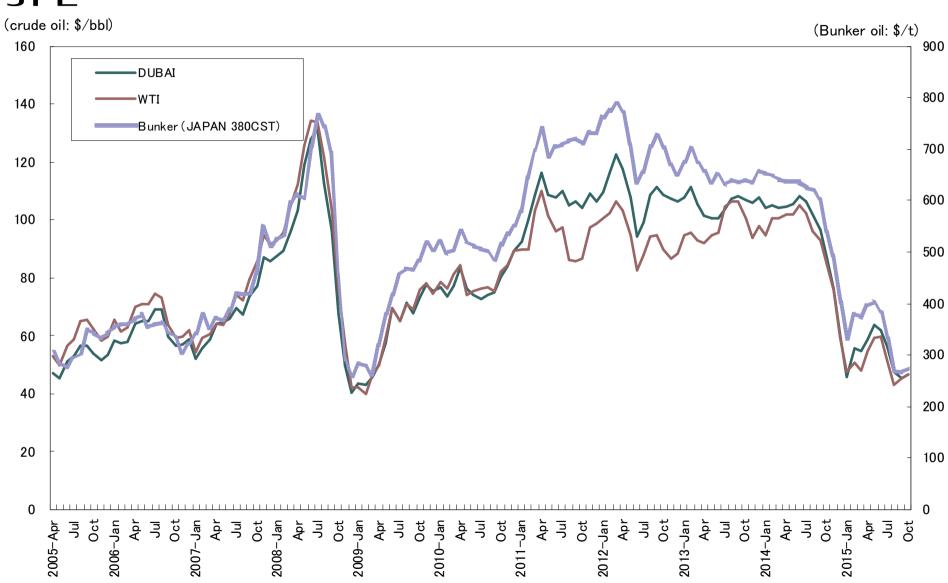


Raw Materials Trend of LNG Price





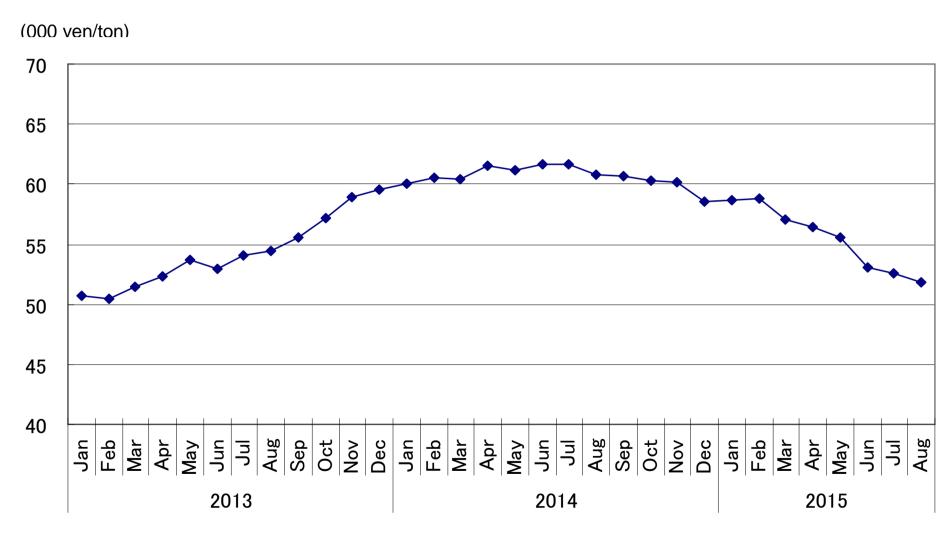
Raw Materials Trend of Oil Price







Price Trend of Import Steel



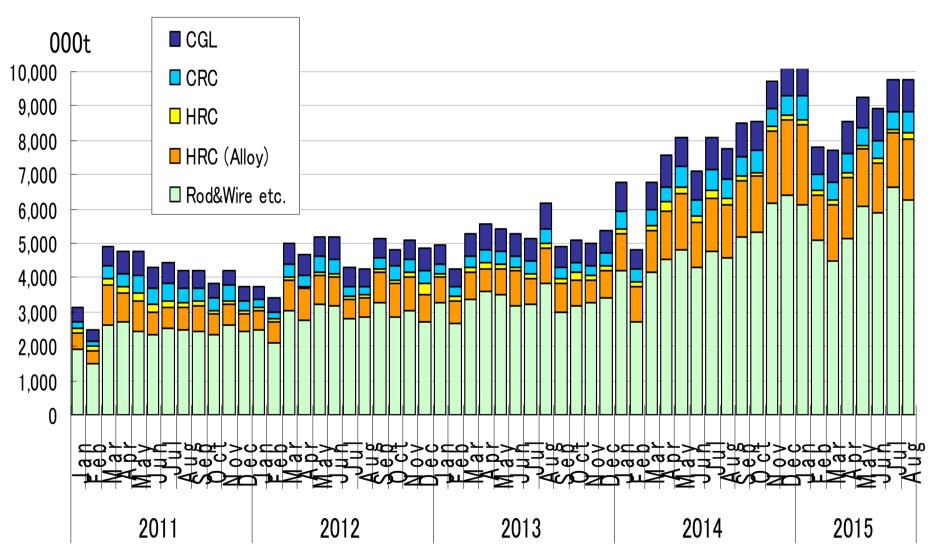
Data: Japanese Steel Association Import Steel from S. Korea





Overseas Market Environment

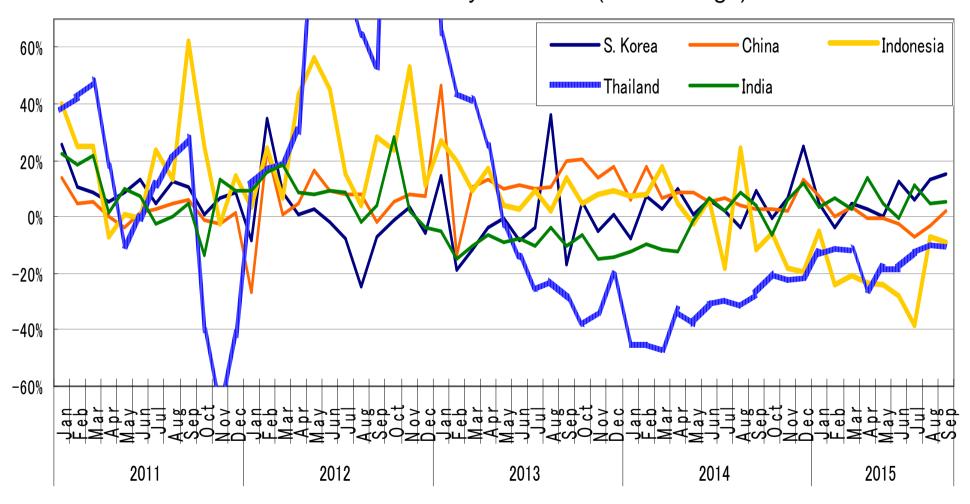
Exports from China by Products





Auto Sales in Key Countries

Automobile Sales in Key Countries (YoY Change)



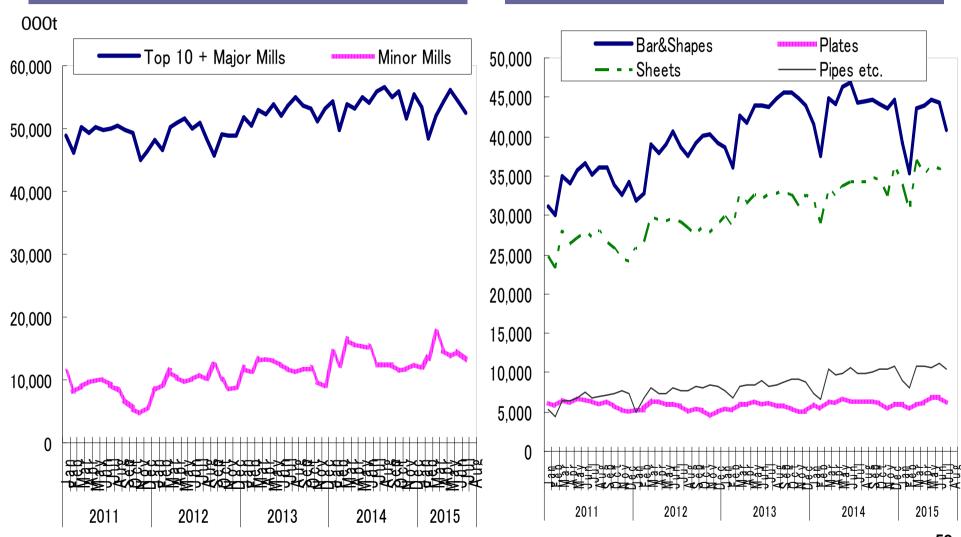




Production Trend in China

Crude Steel Production

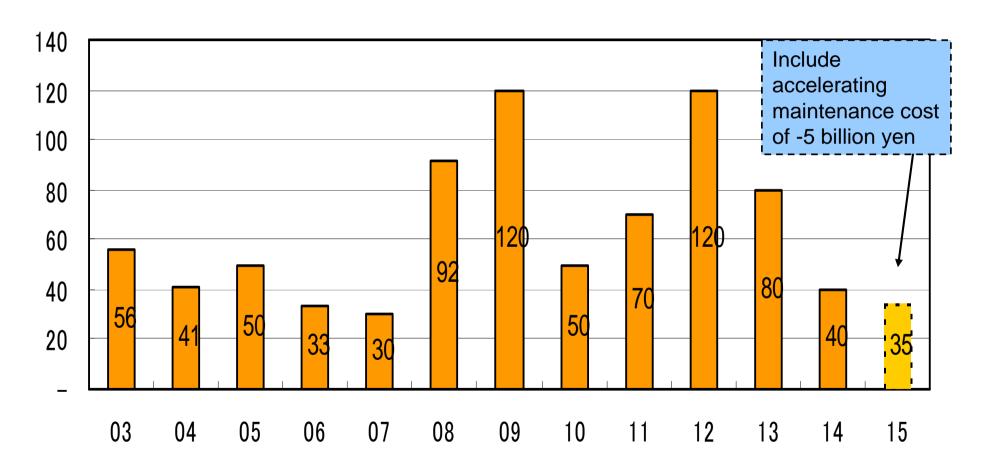
Finished Steel by Products





Cost Reduction (Steel Business)

(billion yen)

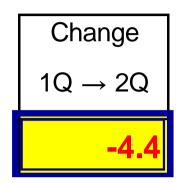




JFE Steel 4.4 Billion Yen decrease in JFE Steel's Ordinary Income (FY15 1Q (Actual) vs. FY15 2Q (Actual))

(billion yen)

			FY2015
JFE Steel	1Q	2Q	1H
Ordinary Income	21.5	17.1	38.6



- Cost reduction
- Sales and Raw materials + 5.0
- Inventory valuation 5.0
- Others 6.4

TOTAL

-4.4

+ 2.0



JFE Steel 39.0 Billion Yen decrease in JFE Steel's Ordinary Income (FY14 1H (Actual) vs. FY15 1H (Actual))

(billion yen)

JFE Steel		FY2014		FY2015	Change
of L Older	1H	2H		1H	1H → 1H
Ordinary Income	77.6	110.9	188.5	38.6	-39.0

- Cost reduction + 18.0
- \blacksquare Sales and Raw materials -35.0
- Inventory valuation 15.0
- 0thers 7.0

TOTAL

-39.0

