

JFE Group

Financial Results through Third Quarter of Fiscal Year 2017 ending March 31, 2018

JFE Holdings, Inc.

February 1, 2018



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This presentation material is for information and discussion purpose only.

Any statements in the presentation which are not historical facts are future projections based on certain assumptions and currently available information. Please note that actual performance may vary significantly due to various factors.



Consolidated Results through Third Quarter of Fiscal Year 2017 (April 1 to December 31, 2017)



Financial Results through Third Quarter of Fiscal Year 2017

(billion yen)

	FY2016	FY2017	Change
	Through 3Q	Through 3Q	Change
Net Sales	2,311.7	2,670.8	359.1
Operating Income	36.4	172.3	135.9
Non-operating Income (Expenses)	7.7	(1.8)	(9.5)
Ordinary Income	44.1	170.4	126.3
Extraordinary Profit	11.9	22.1	10.2
Profit before Income Taxes	56.1	192.6	136.5
Tax Expense and Profit (Loss) Attributable to Non-controlling Interests	(22.8)	(53.9)	(31.1)
Profit Attributable to Owners of Parent	33.2	138.6	105.4



JFE-HD Financial Results through Third Quarter of Fiscal Year 2017 (by Segment)

(billion yen)

		FY2016	FY2017	Change
		Through 3Q	Through 3Q	Change
	Steel Business	1,655.5	1,991.9	336.4
	Engineering Business	277.4	256.6	(20.8)
	Trading Business	1,180.7	1,410.5	229.8
	Adjustments	(802.0)	(988.2)	(186.2)
Ν	let Sales	2,311.7	2,670.8	359.1
	Steel Business	13.6	150.2	136.6
	Engineering Business	16.0	6.0	(10.0)
	Trading Business	14.3	26.0	11.7
	Adjustments	0.1	(11.9)	(12.0)
Ordinary Income		44.1	170.4	126.3



Adjustments of Ordinary Income of Financial Results through Third Quarter of Fiscal Year 2017

☐ Japan Marine United Corporation, JFE-HD's equity-method affiliate, recorded loss attributable to owners of parent of 23.2 billion yen through third quarter of fiscal year 2017 due to the delay in construction work and cost increases etc.

□ JFE-HD recorded equity method investment loss of 10.6 billion yen through third quarter of fiscal year 2017. [Included in adjustments of ordinary income of 11.9 billion yen]

•JFE-HD's ownership ratio in Japan Marine United Corporation: 45.9%



Forecasts of Consolidated Financial Results in Fiscal Year 2017 (April 1, 2017 to March 31, 2018)



*Return on Sales: Ordinary Income / Net Sales

Financial Forecasts for Fiscal Year 2017

(billion yen)

						(1011110111)	
	Previous Forecast (Nov. 1, 2017)	Forecast Forecast					
	Full year	Apr-Dec	Jan-Mar	Full year		Full year	
Net Sales	3,650.0	2,670.8	999.2	3,670.0		20.0	
Operating Income	210.0	172.3	57.8	230.0		20.0	
Non-operating Income (Expenses)	(10.0)	(1.8)	(8.2)	(10.0)		0.0	
Ordinary Income	200.0	170.4	49.7	220.0		20.0	
Extraordinary Profit (Loss)	20.0	22.1	(7.1)	15.0		(5.0)	
Profit before Income Taxes	220.0	192.6	42.5	235.0		15.0	
Tax Expense and Profit (Loss) Attributable to Non-controlling nterests	(70.0)	(53.9)	(21.1)	(75.0)		(5.0)	
Profit Attributable to Owners of Parent	150.0	138.6	21.5	160.0		10.0	
ROS(*)	5.5%	6.4%	5.0%	6.0%	•	0.5%	





Financial Forecasts for Fiscal Year 2017 (by Segment)

_	OFE -					((billion yen)
		Previous Forecast (Nov. 1, 2017)	st Forecast				Change
		Full year	Apr-Dec	Jan-Mar	Full year		Full year
	Steel Business	2,720.0	1,991.9	738.1	2,730.0		10.0
	Engineering Business	420.0	256.6	143.5	400.0		(20.0)
	Trading Business	1,830.0	1,410.5	489.6	1,900.0		70.0
	Adjustments	(1,320.0)	(988.2)	(371.9)	(1,360.0)		(40.0)
	Net Sales	3,650.0	2,670.8	999.2	3,670.0		20.0
I	Steel Business	150.0	150.2	34.8	185.0		35.0
	Engineering Business	25.0	6.0	13.0	19.0		(6.0)
	Trading Business	29.0	26.0	6.1	32.0		3.0
	Adjustments	(4.0)	(11.9)	(4.1)	(16.0)		(12.0)
	Ordinary Income	200.0	170.4	49.7	220.0		20.0



Financial Forecasts for Fiscal Year 2017

(billion yen)

					_	(Dillion yen)
	FY2016 (A)		FY2017 (F)			Change
	Full year	Apr-Dec	Jan-Mar	Full year		Full year
Net Sales	3,308.9	2,670.8	999.2	3,670.0		361.1
Operating Income	96.7	172.3	57.8	230.0		133.3
Non-operating Income (Expenses)	(12.0)	(1.8)	(8.2)	(10.0)		2.0
Ordinary Income	84.7	170.4	49.7	220.0		135.3
Extraordinary Profit (Loss)	20.7	22.1	(7.1)	15.0		(5.7)
Profit before Income Taxes	105.4	192.6	42.5	235.0		129.6
Tax Expense and Profit (Loss) Attributable to Non-controlling Interests	(37.5)	(53.9)	(21.1)	(75.0)		(37.5)
Profit Attributable to Owners of Parent	67.9	138.6	21.5	160.0		92.1
ROS(*)	2.6%	6.4%	5.0%	6.0%	•	3.4%



Financial Forecasts for Fiscal Year 2017 (by Segment)

(billion yen)

		FY2016 (A)		FY2017 (F)
		Full year	Apr-Dec	Jan-Mar	Full year
	Steel Business	2,349.1	1,991.9	738.1	2,730.0
	Engineering Business	426.1	256.6	143.5	400.0
	Trading Business	1,671.0	1,410.5	489.6	1,900.0
	Adjustments	(1,137.3)	(988.2)	(371.9)	(1,360.0)
1	Net Sales	3,308.9	2,670.8	999.2	3,670.0
	Steel Business	40.5	150.2	34.8	185.0
	Engineering Business	26.6	6.0	13.0	19.0
	Trading Business	21.8	26.0	6.1	32.0
	Adjustments	(4.2)	(11.9)	(4.1)	(16.0)
0	Ordinary Income	84.7	170.4	49.7	220.0

· <u> </u>
Change
Full year
380.9
(26.1)
229.0
(222.7)
361.1
144.5
(7.6)
10.2
(11.8)
135.3



JFE Steel

Financial Results through Third Quarter of Fiscal Year 2017

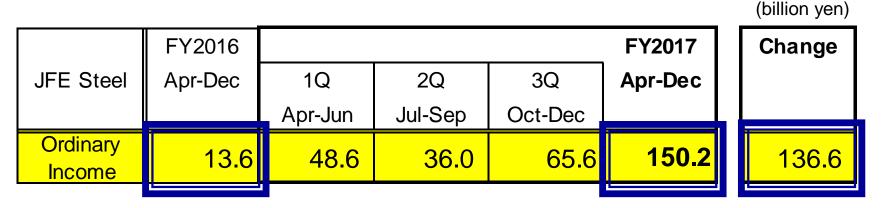


Production and Shipment

			FY2016					FY2017	
	Unit	Apr -Jun	Jul -Sep	Oct -Dec	Jan −Mar		Apr -Jun	Jul -Sep	Oct -Dec
Crude Steel (Standalone)	Mt	6.94	7.06	7.12	7.02	28.14	7.12	6.98	7.23
Crude Steel (Consolidated)	Mt	7.52	7.62	7.66	7.61	30.41	7.53	7.38	7.63
Shipment (Standalone)	Mt	6.26	6.34	6.43	6.68	25.70	6.14	6.28	6.38
Export Ratio on Value Basis (Standalone)	%	43.6	44.1	43.3	44.9	44.0	42.1	44.2	45.1
Average Sales Prices (Standalone)	000 yen/t	58.5	58.6	61.5	72.0	62.8	74.4	73.3	77.0
Exchange rate	¥/\$	111.1	103.5	106.1	114.3	108.8	111.5	110.9	112.6
Exchange rate (End of Term)	¥/\$	102.9	101.1	116.5	112.2	112.2	112.0	112.7	113.0



136.6 Billion Yen increase in JFE Steel's Ordinary Income (FY16 through 3Q vs. FY17 through 3Q)



Cost reductions

+ 35.0

Volume and Mix

+ 10.0

Sales and Raw materials

Impact of change in depreciation method

+ 85.0

Inventory valuation

+ 23.0

•

____ 100

Others

- **+** 19.0
 - 35.4 □ | ma
- Increase in materials cost including ferro-alloy and refractory

JFE Steel

 Increase in depreciation cost through strengthening the manufacturing base etc.

TOTAL

+136.6



JFE Steel 29.6 Billion Yen increase in JFE Steel's Ordinary Income (FY17 2Q vs. FY17 3Q)

(billion yen)

JFE Steel	1Q Apr-Jun	2Q Jul-Sep	3Q Oct-Dec	4Q Jan-Mar	FY2017
Ordinary Income	48.6	36.0	65.6	34.8	185.0

Γ	Change	
	2Q	
	→3Q	ļ
	29.6	

- Cost reductions
- Volume and Mix
- Sales and Raw materials
- Inventory valuation
- Others

- + 3.0
- + 5.0
- + 12.0
- **+** 13.0
- **—** 3.4



JFE Steel

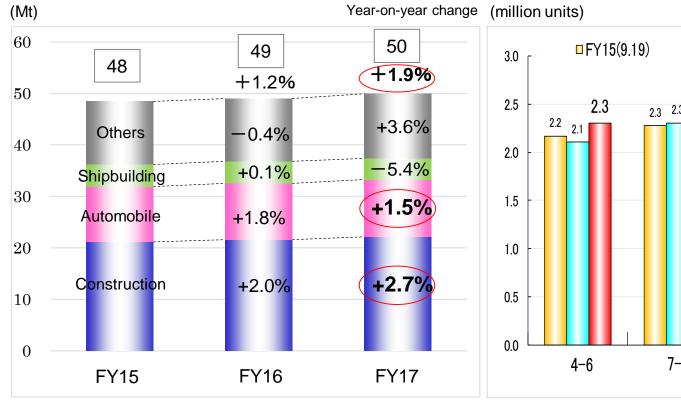
Financial Forecasts for Fiscal Year 2017

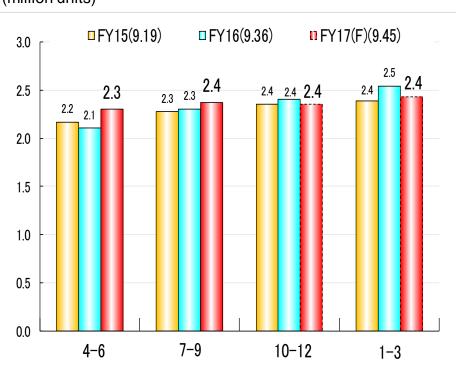


Current Business Environment (Domestic)

- ➤ Domestic steel consumption in FY17 is forecast to increase by +1.9% from FY16.
- ➤ Construction sector and automobile sector are forecast to remain robust. (for construction use: +2.7% for automobile use: +1.5%)

[Outlook for Domestic Ordinary Steel Consumption] [Outlook for domestic auto production]

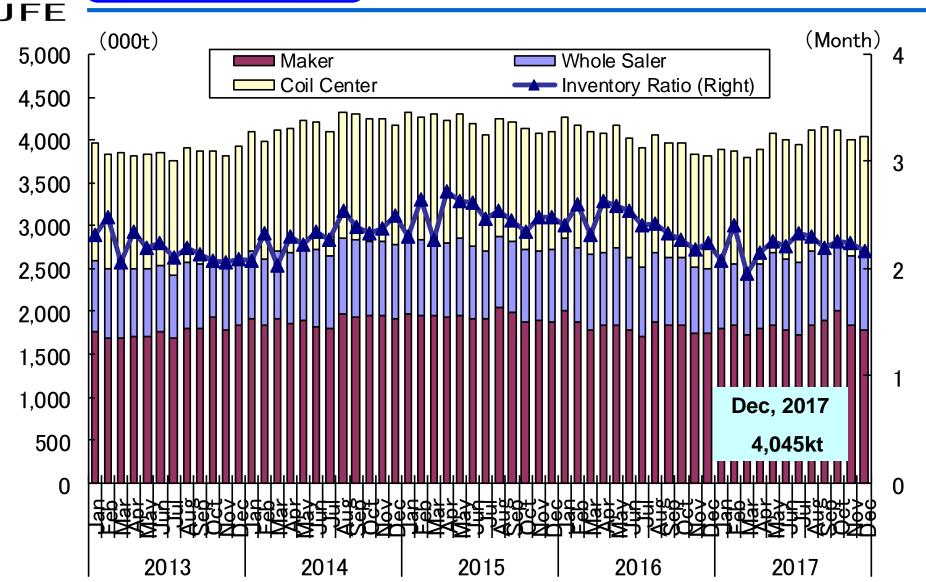




JFE Forecast 17



Combined Inventories of HR, CR and Coated Steel Sheet





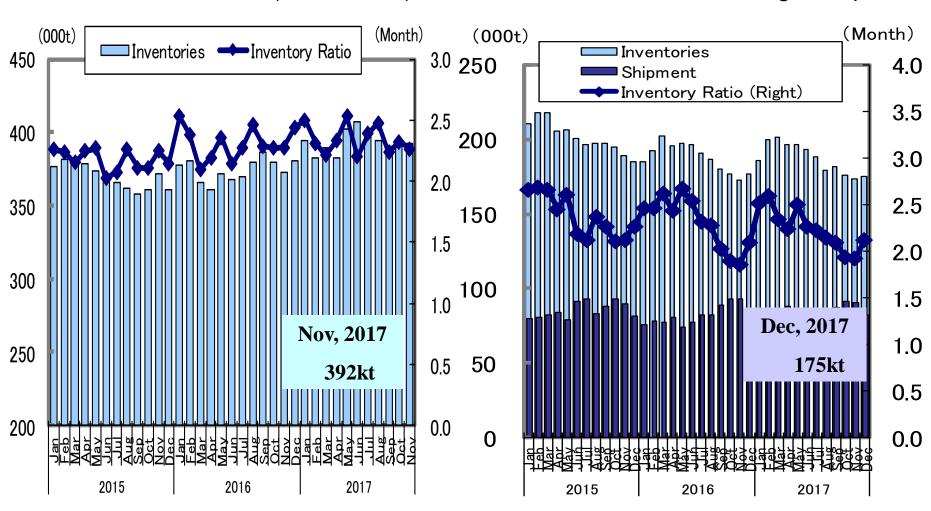


Domestic Market Environment

Inventories of Plate (Plate Shear) and Wide Flange Shapes

Inventories of Plate (Plate Shear)

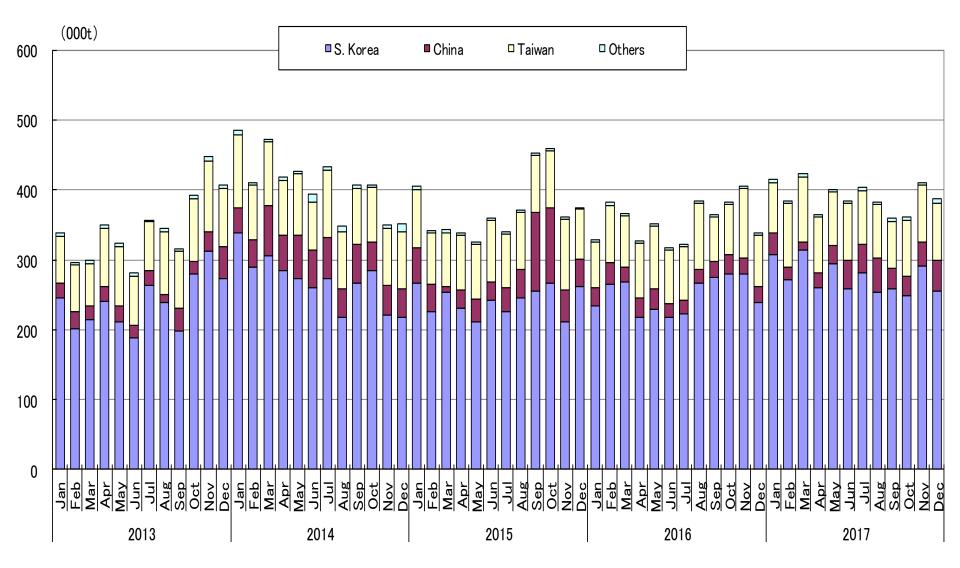
Inventories of Wide Flange Shapes





Domestic Market Environment

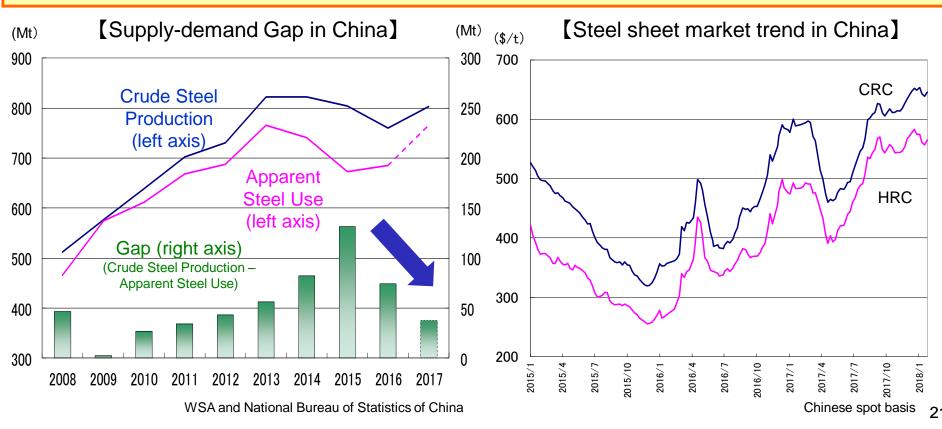
Trend of Import Steel (Ordinary Steel)





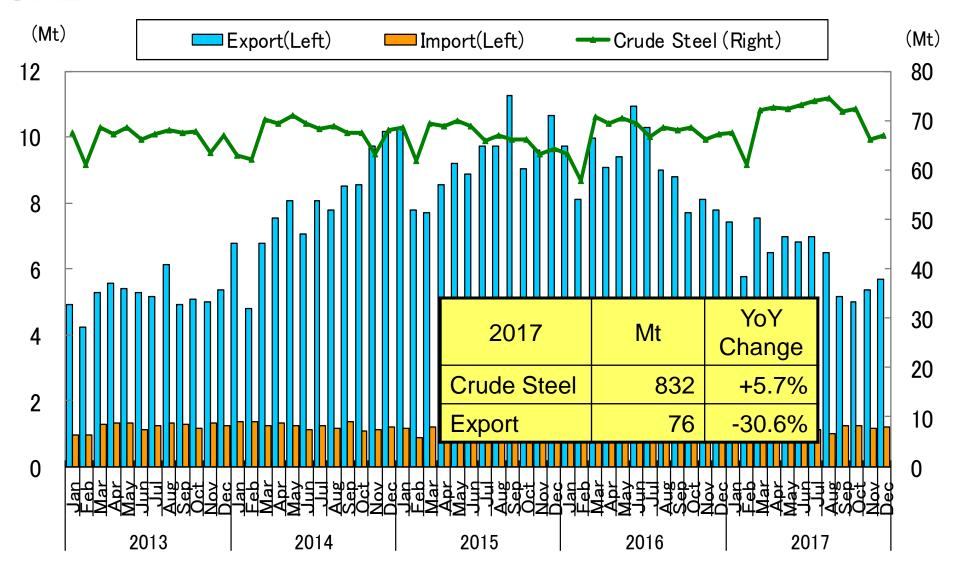
Current Business Environment (Overseas)

- ➤ China's supply and demand balance of steel improved significantly backed by supply side reforms including shutdown of substandard steel mills and strong domestic steel demand in 2017.
- Steel price in China remains at a high level, but we need to watch supply and demand situation closely after Chinese New Year.





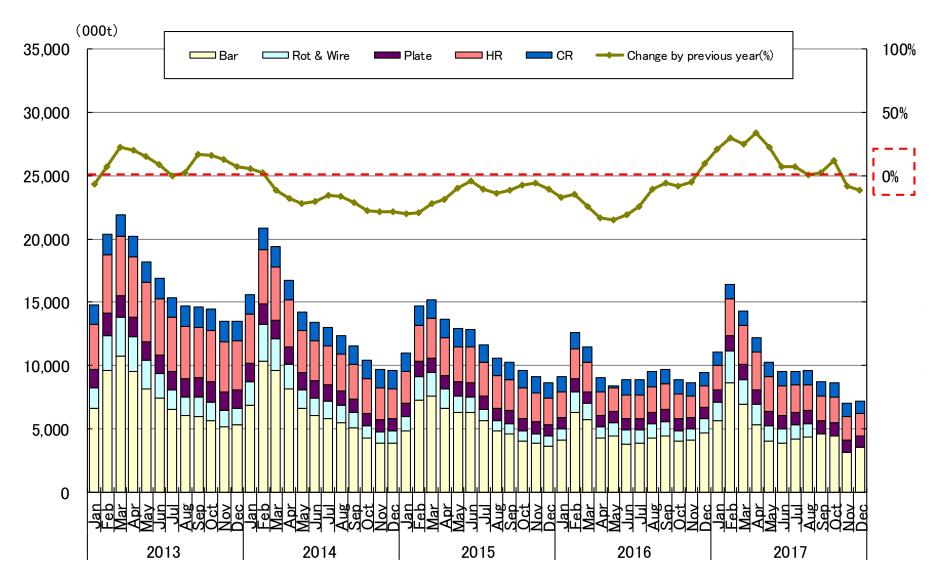
Crude Steel & Im/Export, China





Overseas Market Environment

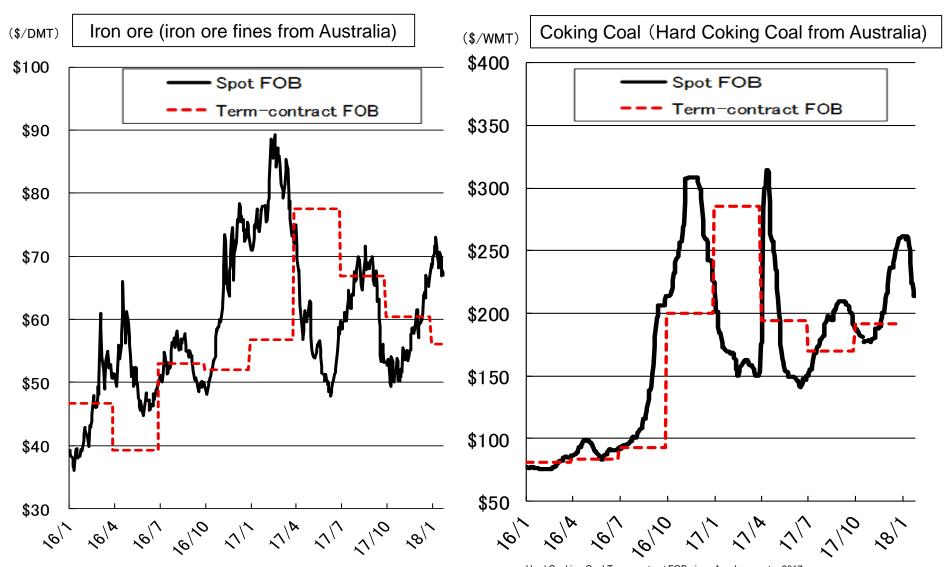
Inventories in China by Products





Raw Materials

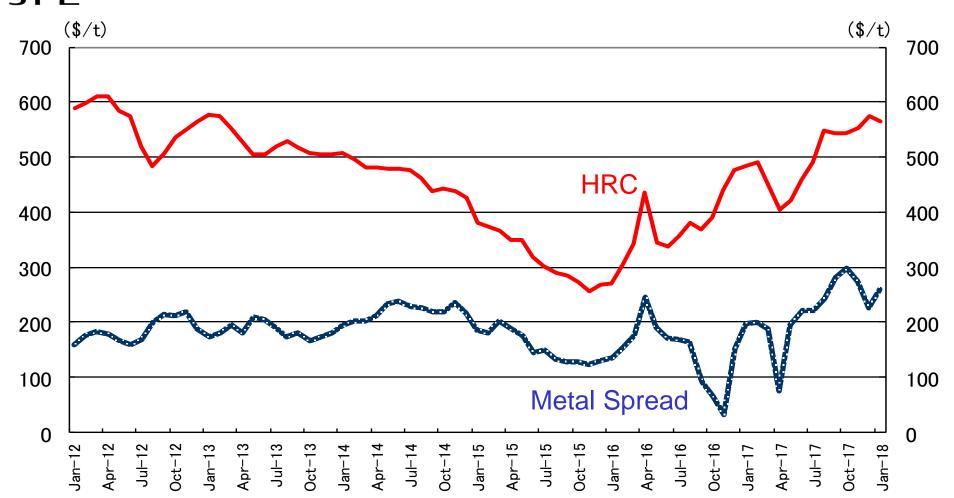
Raw Materials Price





Overseas Market Environment

Metal Spread Trend (Chinese Spot Basis)



Metal Spread = HRC Price - Raw Materials Cost

*HRC Price: Chinese Spot basis

Raw Materials Cost: Calculated from market price of Iron Ore and Hard Coking Coal



Financial Forecasts for FY2017 of JFE Steel

		FY2016	FY2017	FY2017				
					Oat	lon		E. II
		Full year	Full year	1H	Oct- Dec	Jan- Mar	2H	Full year
		Actual	Previous Forecast	Actual	Actual	Forecast	Forecast	Forecast
Net Sales	Billion Yen	2,349.1	2,720.0	1,294.7	697.2	738.1	1,435.3	2,730.0
Ordinary Income (ROS)	Billion Yen [%]	40.5 [1.7%]	150.0 [5.5%]	84.6 [6.5%]	65.6 [9.4%]	34.8 [4.7%]	100.4 [7.0%]	185.0 [6.8%]

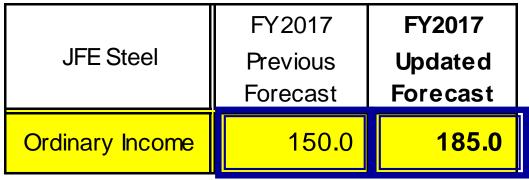
Crude Steel (Standalone)	Mt	28.14	Approx. 28.70	14.10	7.23	Ap	prox. 2	8.60
Average Sales Prices (Standalone)	000 yen/t	62.8		73.8	77.0	77	77	76
Exchange rate	¥/\$	108.8	110	111.2	112.6	111	112	112

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35.0 Billion Yen increase in JFE Steel's Ordinary Income (FY17 (Previous Forecast) vs. FY17 (Updated Forecast))

(billion yen)



Change
Previous
→Updated

35.0

JFE Steel

Cost reductions

 \pm 0.0

Volume and Mix

± 0.0

Sales and Raw materials

± 0.0

Inventory valuation

+ 26.0

Others

+ 9.0

TOTAL

+35.0



30.8 Billion Yen decrease in JFE Steel's Ordinary Income (FY17 3Q (Actual) vs. FY17 4Q (Forecast))

FY2017 JFE Steel 1H (A) 2H (F) **(F)** 3Q (A) 4Q (F) Oct-Dec Jan-Mar **Ordinary** 84.6 65.6 34.8 100.4 185.0 Income

(billion yen)
Change
3Q
→4Q
(30.8)

JFE Steel

Cost reductions

+ 4.0

Sales and Raw materials

— 23.0

Inventory valuation

+ 2.0

Others

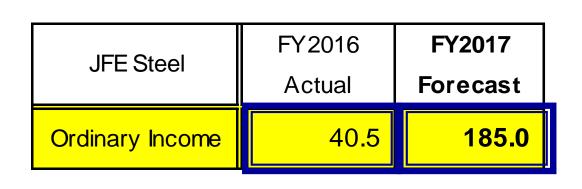
— 13.8

TOTAL

— 30.8



144.5 Billion Yen increase in JFE Steel's Ordinary Income (FY16 (Actual) vs. FY17 (Forecast))



(billion yen)
Change
FY16→17
144.5

JFE Steel

- Cost reductions
- Volume and Mix
- Sales and Raw materials
- Inventory valuation
- Impact of change in depreciation method
- Others

- + 45.0
 - 8.0
- + 110.0
- + 1.0
- + 28.0
- **−** 47.5 □
- Increase in materials cost including ferro-alloy and refractory
- Increase in depreciation cost through strengthening the manufacturing base etc.

TOTAL

+ 144.5



JFE Engineering Financial Forecasts for Fiscal Year 2017



Financial Forecasts for FY2017 of JFE Engineering

(billion yen)

	FY2017 (Previous Forecast)		FY2017 (Updated Forecast)		Change	
	2H	Full year	2H	Full year	2H	Full year
Orders	277.8	500.0	277.8	500.0	0.0	0.0
Net Sales	259.8	420.0	239.8	400.0	(20.0)	(20.0)
Ordinary Income	22.5	25.0	16.5	19.0	(6.0)	(6.0)

[Change(Full year)]

- Net Sales: Decrease with time gap of recording sales

- Ordinary Income: Influence of time gap of recording sales of - 2.0 billion yen

Decrease with additional cost for new product of - 2.0 billion yen

Decrease with additional cost for overseas project of - 2.0 billion yen



Financial Forecast for FY2017 of JFE Engineering

(billion yen)

	FY2016(A)		FY20	17 (F)	Change	
	2H	Full year	2H	Full year	2H	Full year
Orders	237.5	424.4	277.8	500.0	40.3	75.6
Net Sales	250.8	426.1	239.8	400.0	(11.0)	(26.1)
Ordinary Income	19.0	26.6	16.5	19.0	(2.5)	(7.6)

[Change(Full year)]

- Orders: Increase in Environment and Social Infrastructure category
- Net Sales: Decrease with orders of the previous year in Energy category
 Decrease with time gap of recording sales
- Ordinary Income: Decrease with additional cost for new product and overseas project of - 4.0 billion yen
 Influence of decrease of net sales in Energy category of - 3.6 billion yen



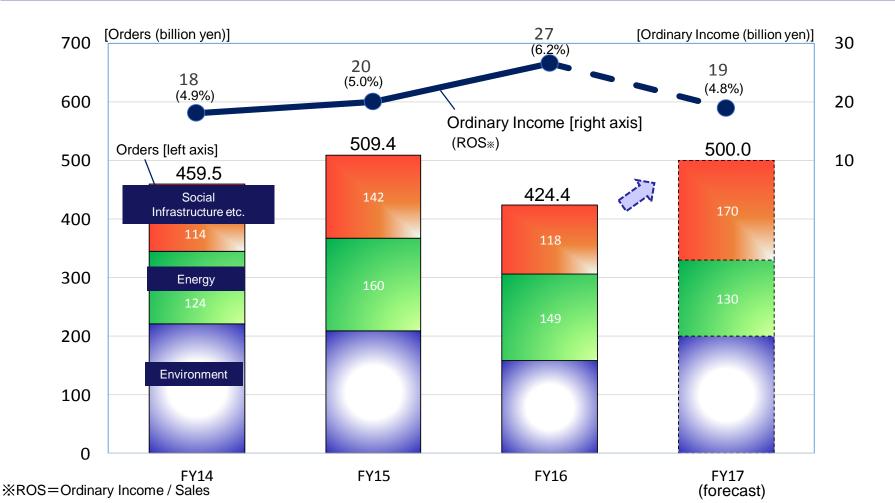
Classification of placed orders

				(billion yen)
Category	FY2016 (A)	FY2017 (F)	Change	Main Orders (FY2017)
Environment	157.4	200.0	42.6	- Construction of the waste to energy plant in Meguro-Ward - Construction of the waste to energy plant in Lithuania
Livioninent				 Improvement works of the waste incineration plants (4 places) Startup of Composite Biomass Power PFI Project in Toyohashi-City
Energy	148.9	130.0	(18.9)	- Construction of the high-tension long distance pipeline
Social Infrastructure etc.	118.1	170.0	51.9	 Construction of the bridges in Iwate-Pref. and Hamamatsu-City Construction of the bridges in Sri Lanka Foundation work for installing the security facility at the runway in Haneda-Airport Reconstruction of the container cranes in Oi-Terminal and Sakata-Port Expansion work of the chemical plant in Singapore Install of Ballast water management system, "Ballast Ace", for 195 ships
Total	424.4	500.0	75.6	



Trend of Orders and Ordinary Income of JFE Engineering

- Ordinary Income in FY17 is forecast to decrease with one-off items including time gap of recording sales and additional cost for overseas project, in addition to decrease with decrease in orders of the previous year.
- Ordinary Income in FY18 is forecast to recover due to orders recovery and disappearance of one-off items.





JFE Shoji Financial Forecasts for Fiscal Year 2017



Financial Forecasts for FY2017 of JFE Shoji

(billion yen)

	FY2017 (Previous Forecast)		FY2017 (Updated Forecast)			Change
	2H	Full year	2H	Full year	2H	Full year
Net Sales	913.8	1,830.0	983.8	1,900.0	70.0	70.0
Ordinary Income	12.8	29.0	15.8	32.0	3.0	3.0

[Ordinary Income Change(Full year)]

•Increase with improvement in profitability of foreign subsidiaries and sales price increase



Financial Forecasts for FY2017 of JFE Shoji

(billion yen)

	FY20	6 (A) FY20		17 (F)		Change
	2H	Full year	2H Full year		2H	Full year
Net Sales	895.2	1,671.0	983.8	1,900.0	88.6	229.0
Ordinary Income	14.2	21.8	15.8	32.0	1.6	10.2

[Ordinary Income Change(Full year)]

 Increase with improvement in profitability of foreign subsidiaries including Kelly Pipe and sales price increase



Net Sales of JFE Shoji (by Segment)

						(2	Off yell/
		FY2016 (A)		FY2017 (F)		Change	
Domestic Business		880.5		965.0		84.5	
Overseas	Export	383.4	620.2	469.0	772.0	85.6	122.7
Business	Foreign Operation	254.9	638.3	303.0	772.0	48.1	133.7
Raw Materials, Equipment etc.		152.2		163.0		10.8	
TOTAL		1,671.0		1,900.0		229.0	



JFE Holdings Financial Forecasts for Fiscal Year 2017



Financial Forecasts for Fiscal Year 2017

					_	(Dillion yen)	
	FY2016 (A)	FY2016 (A) FY2017 (F)					
	Full year	Apr-Dec	Jan-Mar	Full year		Full year	
Net Sales	3,308.9	2,670.8	999.2	3,670.0		361.1	
Operating Income	96.7	172.3	57.8	230.0		133.3	
Non-operating Income (Expenses)	(12.0)	(1.8)	(8.2)	(10.0)		2.0	
Ordinary Income	84.7	170.4	49.7	220.0		135.3	
Extraordinary Profit (Loss)	20.7	22.1	(7.1)	15.0		(5.7)	
Profit before Income Taxes	105.4	192.6	42.5	235.0		129.6	
Tax Expense and Profit (Loss) Attributable to Non-controlling Interests	(37.5)	(53.9)	(21.1)	(75.0)		(37.5)	
Profit Attributable to Owners of Parent	67.9	138.6	21.5	160.0		92.1	
ROS(*)	2.6%	6.4%	5.0%	6.0%	•	3.4%	



Underlying Profit before One-off Effects

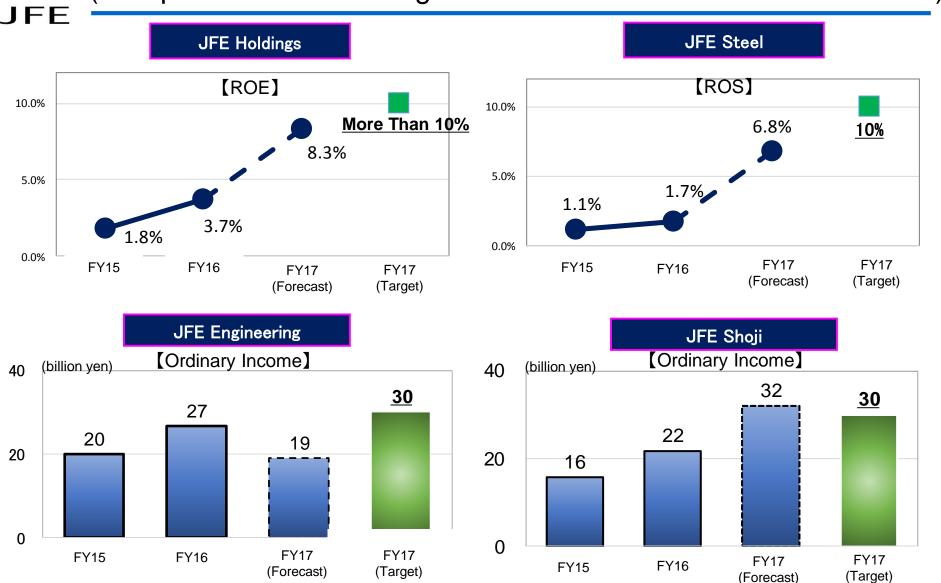
	FY15	FY16	FY17			
	Actual	Actual	1H	2H	Forcest	
	Actual	Actual	Actual	Forecast	Forecast	
Net Sales	3,431.7	3,308.9	1,725.3	1,944.7	3,670.0	
Ordinary Income	64.2	84.7	101.4	118.6	220.0	
ROS(*)	1.9%	2.6%	5.9%	6.1%	6.0%	
One-off Effects	(78.0)	28.0	9.0	20.0	29.0	

Underlying Profit before One-off Effects	142.2	56.7	92.4	98.6	191.0
ROS(*)	4.1%	1.7%	5.4%	5.1%	5.2%

^{*}Return on Sales: Ordinary Income / Net Sales

Trend of Main Indices ①

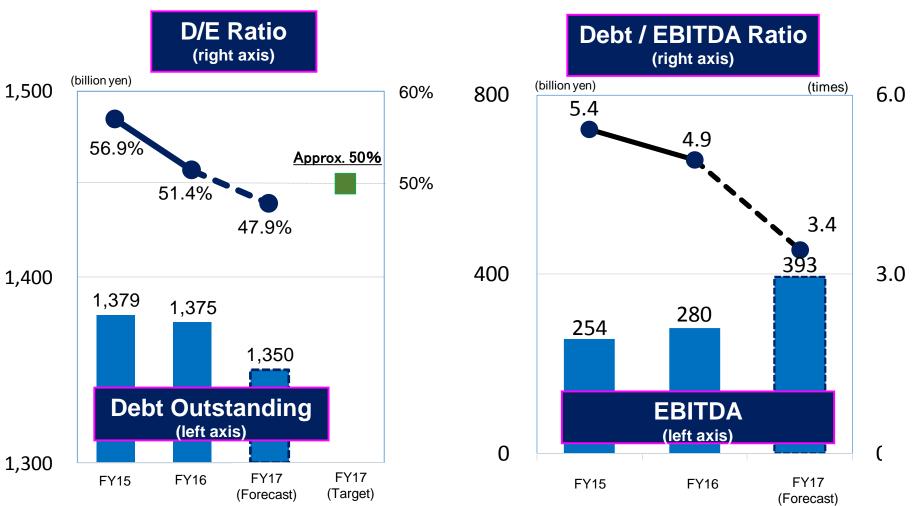
(Comparison with the Target of Fifth Medium-Term Business Plan)





Trend of Main Indices 2

(Comparison with the Target of Fifth Medium-Term Business Plan)



[■] D/E ratio = Debt outstanding / Shareholders' equity. Debt having a capital component is deemed to be capital, as assessed by rating agencies.

■ EBITDA = Ordinary income + Interest expense + Depreciation and Amortization



Cash Flow Forecasts of FY2017

		(Simen yen
Source		Usage
Net Income		Dividends
	160	35
		Working Capital etc.
		60
		Capex, Investments
		270
Depreciation		
	160	
Asset Sales		
/ looct Galco	70	
	70	
		Repayment of Debt
		25



Dividends



Dividends

■ JFE Holdings has decided to propose at its general meeting of shareholders a yearend dividend of 50 yen per share, which would bring the annual dividend to 80 yen per share.



Appendix



Main Financial Data

(Forecast)

						_	_					rorecasi
	FY03	FY07	FY08	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17
(bn. Yen)	(bn. Yen)											
Ordinary Income	218.3	502.9	400.5	69.2	165.8	52.9	52.2	173.6	231.0	64.2	84.7	220.0
EBITDA ※1	432.3	741.4	670.8	337.1	428.9	306.3	260.6	368.9	421.5	254.4	279.9	393.0
ROS %2	8.8%	14.2%	10.2%	2.4%	5.2%	1.7%	1.6%	4.7%	6.0%	1.9%	2.6%	6.0%
ROE ※3	15.9%	17.5%	13.7%	3.3%	4.1%	-2.6%	2.7%	6.3%	7.7%	1.8%	3.7%	8.3%
ROA ※4	6.5%	13.0%	10.0%	2.2%	4.6%	1.7%	1.6%	4.5%	5.5%	1.7%	2.3%	5.3%
Debt Outstanding	1,837	1,281	1,768	1,468	1,496	1,593	1,596	1,534	1,501	1,379	1,375	1,350
D/E Ratio ※5	246.2%	61.4%	98.9%	75.5%	76.5%	83.5%	76.9%	67.9%	59.0%	56.9%	51.4%	47.9%
Profit attributable to owners of parent (yen/share)	185.8	450.5	355.6	86.3	110.7	-68.7	71.2	177.4	241.6	58.4	117.8	277.5
Dividend (yen/share)	30	120	90	20	35	20	20	40	60	30	30	80
Pay-out Ratio	16.1%	26.6%	25.3%	23.2%	31.6%	_	28.1%	22.5%	24.8%	51.4%	25.5%	28.8%

Debt flavilly a capital c	Debt having a capital component (Subordinated borrowings)							
Borrowing Execution Date	Amount Borrowed	Assessment of Equity Content	Amount Deemed to be Capital					
March 18, 2013	300.0 billion yen	75%	225.0 billion yen					
June 30, 2016	200.0 billion yen	25%	50.0 billion yen					

[Appendix] Fifth Medium-Term (FY15-17)
Dividend (yen/share) average
: 30.9%

X2 ROS = Ordinary income / Net sales

³ ROE = Profit attributable to owners of parent / Shareholders' equity

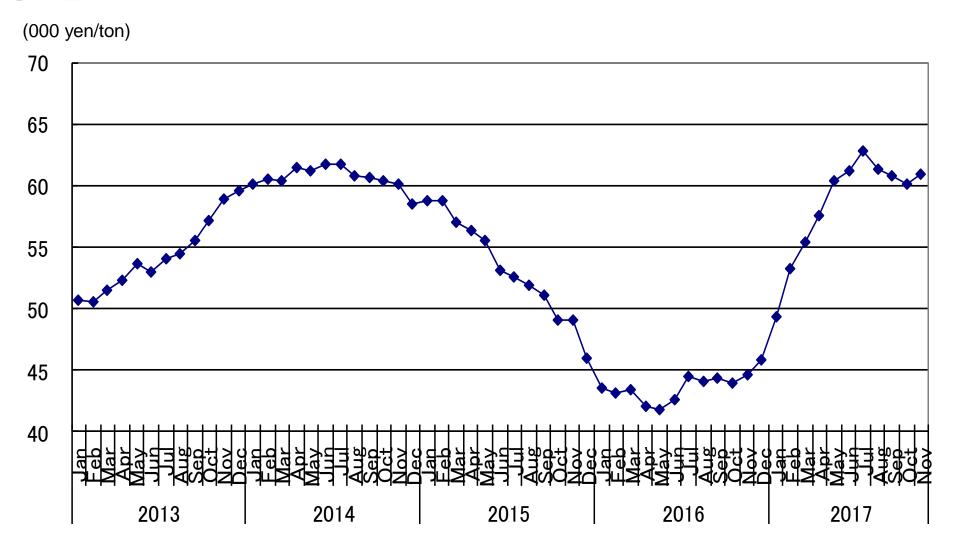
X4 ROA = Ordinary income before interest expense / Total assets (average),

^{%5} D/E ratio = Debt outstanding / Shareholders' equity. Debt having a capital component is deemed to be capital, as assessed by rating agencies.



Domestic Market Environment

Price Trend of Import Steel

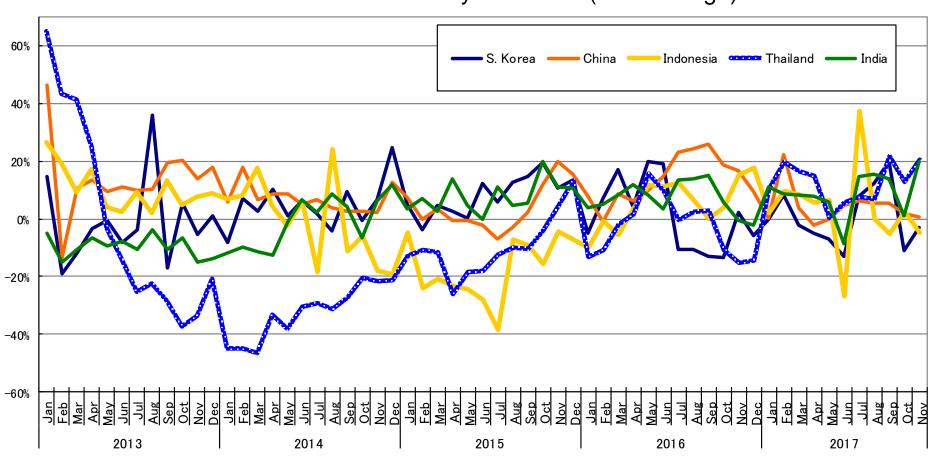


Data: Japanese Steel Association Import Steel from S. Korea



Auto Sales in Key Countries

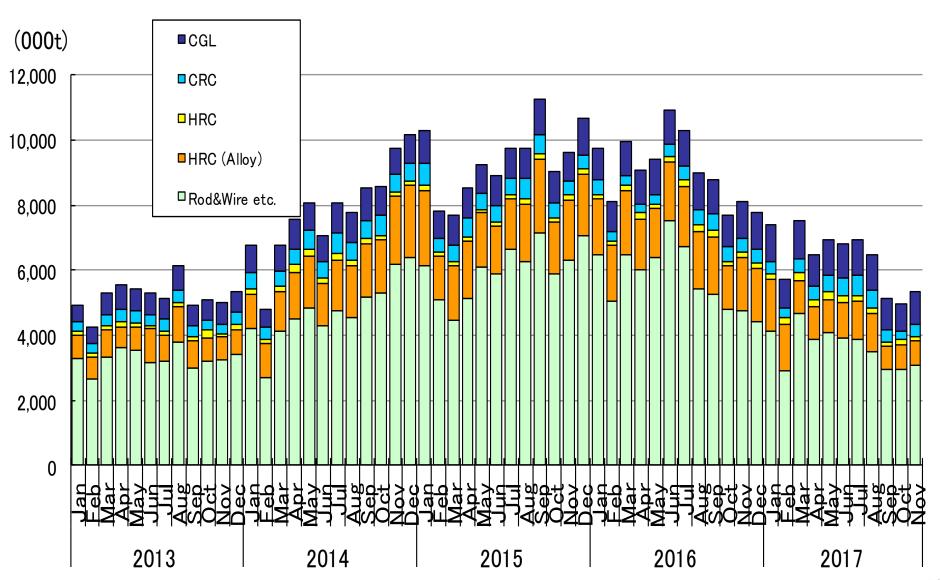
Automobile Sales in Key Countries (YoY Change)





Overseas Market Environment

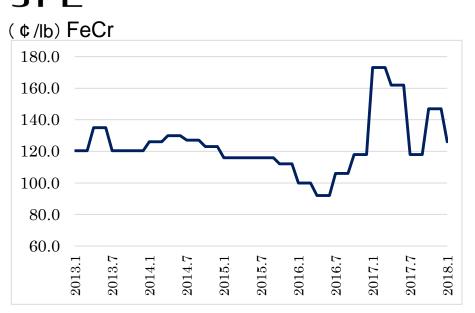
Exports from China by Products

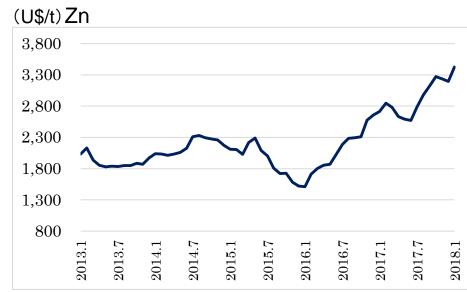




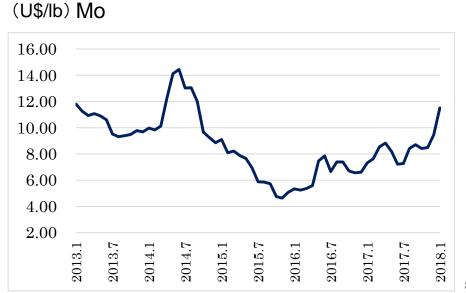
Raw Materials

Trend of Metals' Market Price





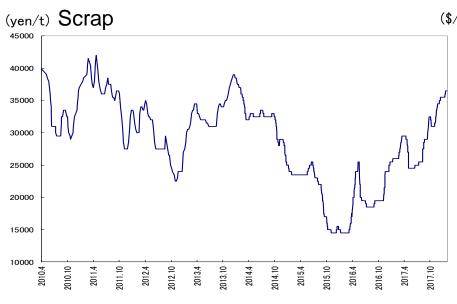


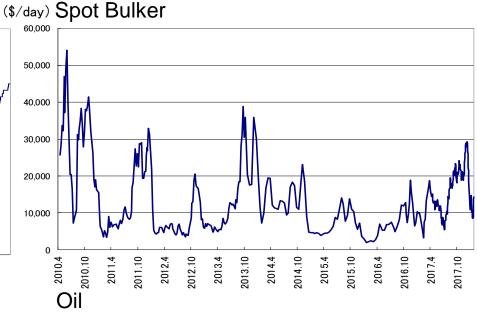


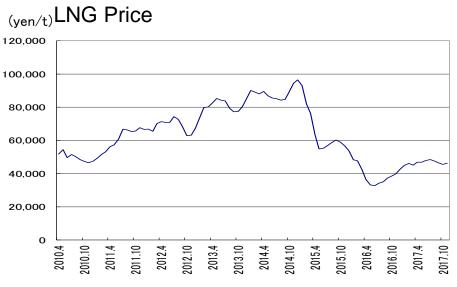


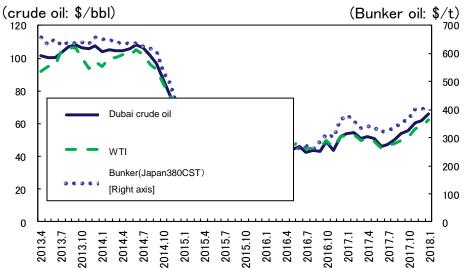
Raw Materials

Trend of Market Price



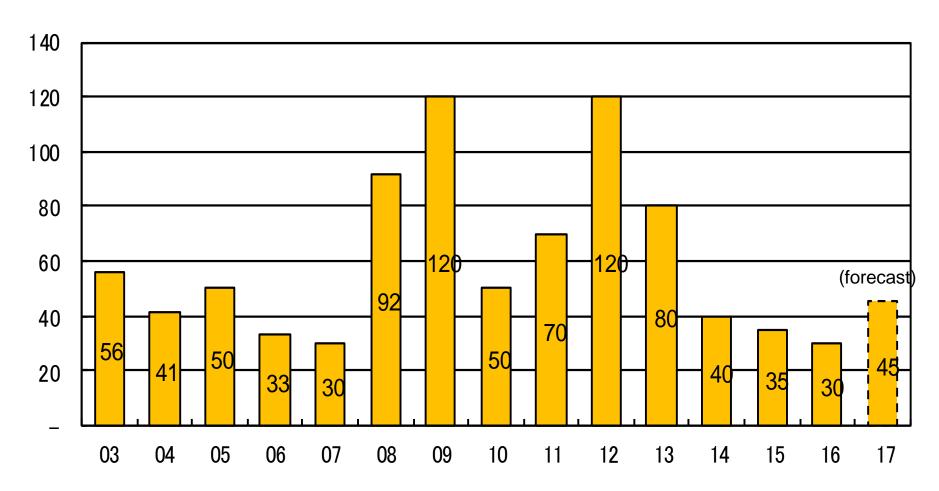








Cost Reductions (Steel Business)



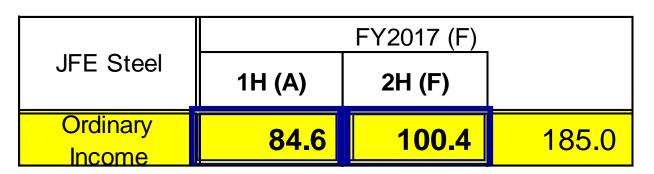


Trend of exchange rate (against USD, KRW)





15.8 Billion Yen increase in JFE Steel's Ordinary Income (FY17 1H (Actual) vs. FY17 2H (Forecast))



(billion yen)
Change
1H→2H
15.8

JFE Steel

- Cost reductions
- Volume and Mix
- Sales and Raw materials
- Inventory valuation
- Others

- + 10.0
- + 9.0
- + 15.0
- + 11.0
- **− 29.2** □
- Increase in depreciation cost through strengthening the manufacturing base
- Increase in materials cost including ferro-alloy and refractory
- Decrease in dividends received etc.

TOTAL

+ 15.8

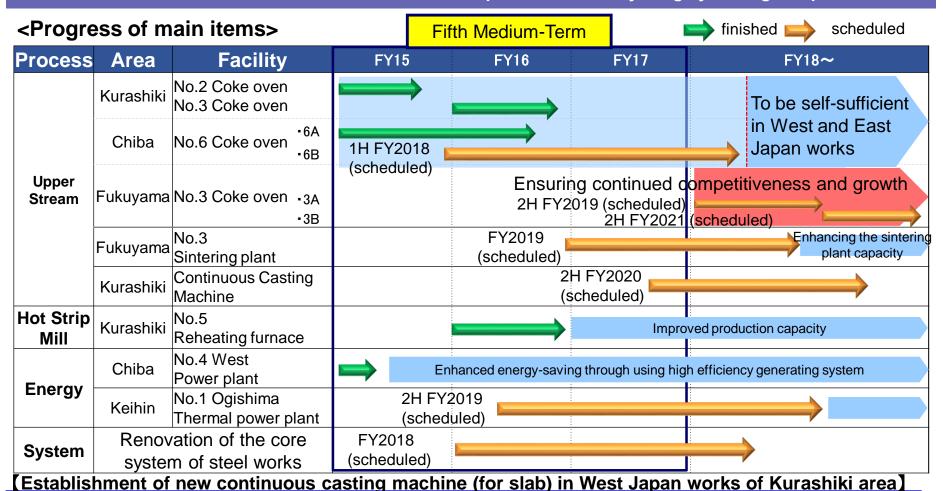


Progress of Fifth Medium-Term Business Plan



Progress of Strengthening Domestic Manufacturing Base

Decided to carry out CAPEX of Renewal of Coke Oven at Fukuyama and New Continuous Casting Machine at Kurashiki ahead of the next medium-term business plan due to facility's highly strategic importance



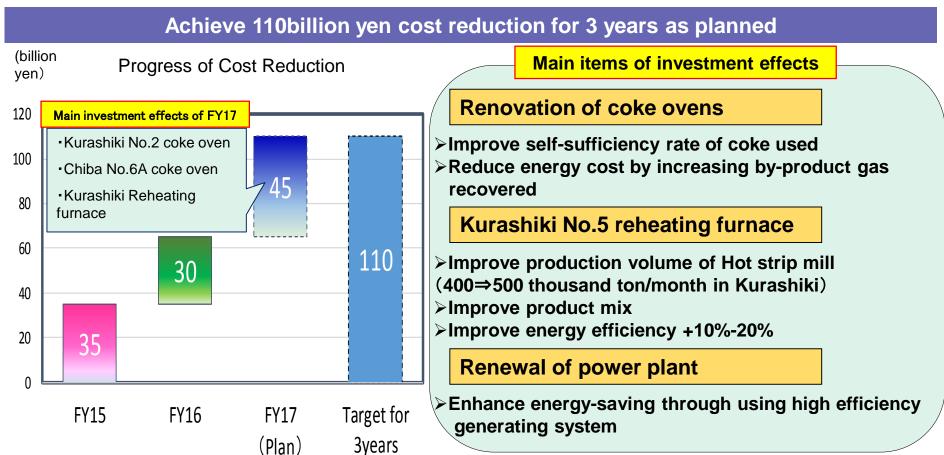
>To enhance the production capacity of crude steel through utilizing unused capacity of blast furnace (200Mt / Year)

> To pursue higher efficiency and higher quality through the advanced technology

To enhance the production capacity of crude steel through utilizing unused capacity of blast furnace (2001/17 fear)



Progress of Cost Reduction



[New Fukuyama No.3 sintering plant] To be operational in FY2019 (scheduled) announced on march 30, 2017

- ◆ Cost reduction by enhancing the sintering plant capacity (more than +30% production volume as compared ➤ To reduce pellet purchasing from outside
 - ➤To reduce coke used through stable operation of blast furnace by expanding use of sinter



Progress of Overseas Business

- -Strengthen business in prioritized field especially in auto sector

-Pursue growth investment from a middle- & long-term perspective							
Prioritized		Asia					
Business Field	China	Southeast Asia	Southwest Asia	NAFTA	MENA		
Automobiles Adopt for global procurement	•GJSS(CGL) •JJP (automotive pipe) •BJCMX (Iron powder)	JSGT (Thailand CGL) JSGI (Indonesia CGL)	-JSW (India)	(Mexico CGL)	 Held ground-breaking ceremony in June 2017 To start operation in 2019 		
Energy Localization in demand region	-вник	JFE-TC Steel"	t operation	·CSI(USA) ·Benoit (USA)	•AL GHARBIA (UAE Linepipe)		
Infrastructure Target in growing Asia	To start operation in 2020	(Vietnam) •J-Spiral (Steel pipe •A&J (Building mate •GECOSS VN (Lease (Myanmar) •JFE Meranti (flat ste	erial processin e of steel for te	mporary works)	•Kandil (Egypt CRM CGL)		
	started operation in May 2017	·Formosa Ha Tinh Steel (FHS)		Prioritized r			

